



PHILIPS

BioTel[®]
CARE

Connected Health Program

A connection you can count on

Empowering employees to be proactive
in their diabetes management

Philips BioTel Care[®] Connected Health Program

A solution proven to deliver results and ROI

- Promote healthy habits and address gaps in care
- Improve your population's risk profile
- Facilitate collaboration and drive value-based care
- Improve productivity through population health improvement

The BioTel Care difference

Improve the bottom line with a healthy workforce



BioTel Care provides the critical component in effective diabetes management: near real-time, actionable data. Members receive a cellular-enabled blood glucose meter and testing supplies, and all results are automatically sent wirelessly to our secure online portal after every reading.

Our unique technology and approach brings near real-time visibility of vital information to clinical caregivers and the circle of care. BioTel Care's cohesive solution takes this live data and turns it into proactive care tailored to the member. It's a combination of state-of-the-art technology and BioTel Care's customer care that sets us apart from other diabetes management programs.

BioTel Care manages all the program details to support multi-channel employee outreach and ongoing monitoring coordinated across the entire clinical team



Member identification

We analyze your member health claims to identify your population living with diabetes for program enrollment.



Near real-time data transmission and access

Data is automatically transmitted to a secure, FDA-cleared cloud-based portal for timely access by the circle of care.



BioTel Care BGM system

Members receive a Welcome Kit with our cellular-enabled blood glucose meter and testing supplies.



Personalized, contextual messaging

Members receive timely support through contextual messaging right on the meter's user-friendly, color touchscreen.



Customer care support

Our dedicated team reaches out to members to assist with device activation and provides ongoing support.



Healthcare savings

Our advanced analytics platform highlights emerging clinical and financial risk to reduce the cost of care.

Comprehensive solutions for population health management

BioTel Care Connected BGM

Rich features for actionable insights

- Automatic data transmission
- Over-the-air updates
- Responsive color touchscreen
- Personalized, interactive messaging
- Summary graphs and testing goals
- Logs and support tools



Proactive care

Working in conjunction with your existing disease and wellness managers, BioTel Care monitors each member and reaches out to encourage, educate and support the member in creating and meeting their health and wellness goals.

A unique and active approach, BioTel Care provides caregivers, physicians, care managers and wellness coordinators with near real-time visibility into a member's health. This "live" integrated intervention and coordination encourages better habits as it reinforces wellness goals.

Member and provider portal

Anytime access for timely interventions

- Secure, FDA-cleared cloud-based portal
- Online access to near real-time data
- Access for clinicians, family, friends
- Flexible analytics and reporting tools
- API integration option



Proven results

Working together with employers, care managers and health plans, BioTel Care can deliver a fully integrated solution that drives consistent improvement in member health outcomes and reduction in member claims spend.

Improved self-monitoring

The BioTel Care program can promote healthy diabetes self-management practices for participating members:

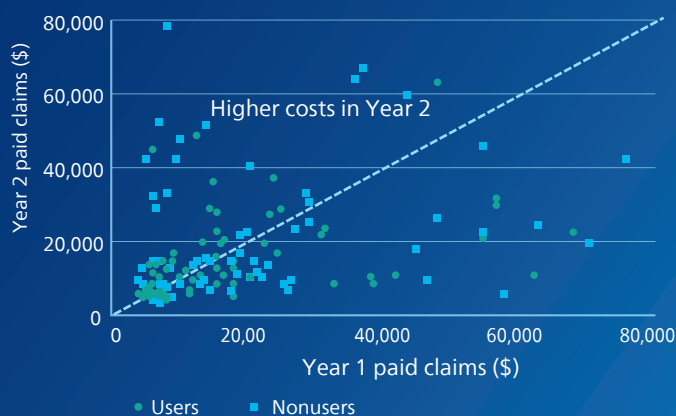
- Providing complimentary glucose monitors has been shown to improve rates of self-monitoring of blood glucose (SMBG)¹
- Initiating SMBG has been associated with increased regularity of medication use and a reduction in high blood glucose levels ¹
- Automatic refills support adherence to prescribed monitoring regimen²

Lower healthcare costs

The BioTel Care employer group program has demonstrated:³

- An annual reduction of \$1,595 per person in incurred medical claims
- YOY claims cost decrease of \$3,384 per member among active participants
- A reduction in healthcare costs that outweigh program costs by several-fold

Scatterplot of users and nonusers of the mobile health diabetes management intervention²



For more information, visit www.biotelcare.com

1. Soumerai SB, Mah C, Zhang F, et al. Effects of Health Maintenance Organization Coverage of Self-monitoring Devices on Diabetes Self-care and Glycemic Control. *Arch Intern Med.* 2004;164(6):645–652. doi:10.1001/archinte.164.6.645.
2. Automatic supply refills based on actual usage.
3. Javitt, J.C., Reese, C.S., Derrick, M.K. (2013). Deployment of an mHealth Patient Monitoring Solution for Diabetes—Improved Glucose Monitoring Leads to Reduction in Medical Expenditure. *US Endocrinology* 2013;9(2):119–23. <https://doi.org/10.17925/USE.2013.09.02.119>.