

TRIA HEALTH DRIVES MEASURABLE OUTCOMES FOR ITS CLIENTS AND PATIENTS

Tria Health reduces total health care costs and saves government plan millions.

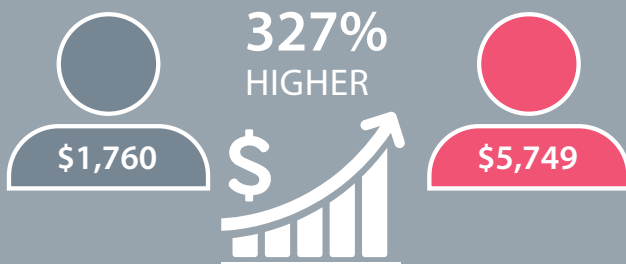
CHALLENGE

A government plan needed a program to improve the health of its members and show a measurable return on investment.

Improving the health of members is a goal for most plans, but this government plan with more than 6,600 members (2,800 employees; 3,800 dependents) needed to 'prove' the financial impact of every investment. They engaged Tria Health to conduct medication therapy management (MTM) through its Pharmacy Advocate Program.

TOTAL HEALTH CARE COST

Non-High Risk Plan Members vs. High Risk Plan Members



SOLUTION

Tria Health's Pharmacy Advocate Program identifies high risk, high cost patients and provides them with one-on-one, pharmacist-led consultations. Tria's clinical pharmacist work with patients to resolve drug therapy problems, identify gaps in care, and provide disease and lifestyle education.

Tria Health identified high risk patients costing \$4,000 more per patient annually than non-high risk patients. Through its one-on-one consultations, Tria Health saved approximately \$1,225 annually per engaged patient by providing education and support to patients who needed it the most.

Through its proprietary software SmartRx™, Tria's Risk Scoring (TRS) utilizes prescription and medical claims data analytics to identify plan members who have chronic and/or specialty condition(s), and take multiple medications. Tria Health identified 25% of the government's population requiring outreach.

HEALTH CARE SAVINGS



\$1,225

Average health care savings per year for engaged patients

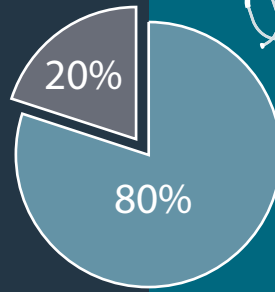


FINANCIAL: RX & HEALTH CARE SAVINGS



RX SAVINGS

- 32% Generic Substitutions
- 9% Less Expensive Substitutions
- 59% Discontinued Medications



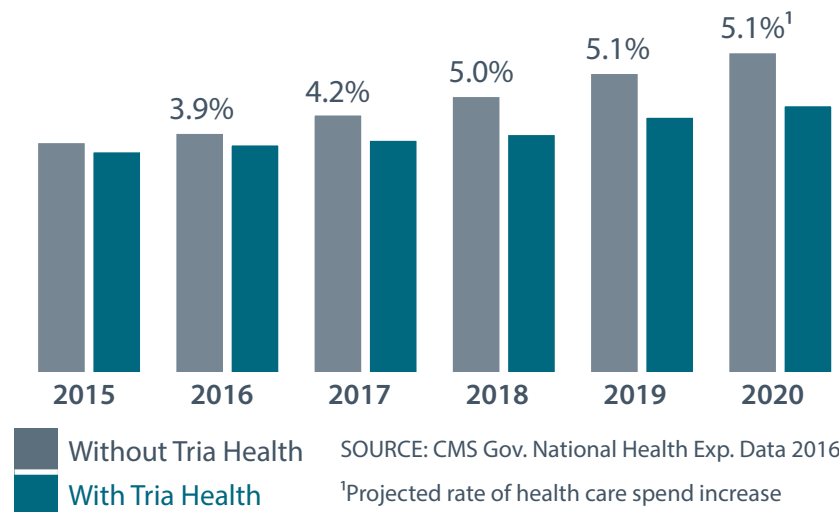
HEALTH CARE SAVINGS

- 9% Reduction in predicted allowed PMPY
- 11% Increase in medication adherence
- 26% Reduction in ER visits
- 36% Reduction in non-emergent ER visits
- 9% Reduction in DxCG Relative Risk Score

Partnership with Tria Health Will Save Plan an Estimated \$10.6M over the Next 5 Years

5 YEAR SPEND COMPARISON:

Without Tria Health	\$ 105.6M
With Tria Health	\$ 95.1M
Savings	\$ 10.6M



PATIENT SATISFACTION



88%

of patients were
very - extremely
satisfied.



96%

of patients felt
information provided
was very useful.



Cameron Ahrens
Health Care Manager,
Johnson County

"Our partnership with Tria Health has been extremely successful. Our employees are stable and taking their medications properly. We've seen fewer office visits, hospitalizations and emergency room visits."

tria
HEALTH

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Contact Tria today for a free
savings analysis!

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