



Reduce Healthcare Spending and Boost Productivity with MORE Health for Expert Medical Second Opinions.

What Misdiagnosis Means for Your Company:

Misdiagnosis can cost companies money and lost productivity. As medical costs continue to rise, companies are looking for ways to provide employees with excellent care while reducing healthcare costs and medical spending.

Each year, employers lose \$3.8M in productivity per 10,000 employees.¹ That's in addition to any associated medical costs. Poor quality healthcare can cost an employer an additional \$1,900 to \$2,250 per employee per covered year.²

Second Opinions Matter:

In a recent study, 88% of second opinions resulted in a major change from the initial diagnosis and treatment plan.³

Additional Data Supports the Critical Nature of Second Opinions:

According to a study conducted by Johns Hopkins University School of Medicine, data confirms that an inaccurate diagnosis is the No. 1 cause of serious medical errors.⁴

- 12 million people are affected by medical diagnostic errors.⁵
- 1 in 10 people with major vascular events, infections, or cancers is likely to receive inaccurate or delayed diagnoses resulting in death or severe and permanent disability.⁴
- 1 in 3 misdiagnoses results in serious injury or death.⁶

Improve Health Outcomes with Expert Medical Second Opinions

By providing employees access to virtual second opinions with the world's leading experts, companies can decrease healthcare costs by establishing the correct diagnosis, minimizing unnecessary treatments, and reducing waste due to the treatment of misdiagnosed conditions.

When Do You Need a Second Opinion?

- Your diagnosis is unclear
- You have several medical problems
- You're not responding to treatment as expected
- Your recommended treatment is risky
- Your doctor says your condition is rare or life-threatening
- Your doctor recommends surgery or a major procedure
- You've lost confidence in your doctor
- You think another treatment option might be available
- You want peace of mind that you have the correct diagnosis and that you are making the right treatment choice

Access to the
Best Medical
Minds In the
World

With the highest-level of selection criteria, MORE Health Physician Specialists are Top 1% and widely recognized by colleagues as the leading expert.

MORE Health
Co-Diagnosis®
Process

MORE Health's Co-Diagnosis® Process pairs high-touch member experience with award-winning technology to put the patient at the center of care.

Five-Day
Turnaround
Time

Completely virtual, MORE Health provides the fastest turnaround of any second opinion provider in the market.

MORE Health at a Glance:

- **Member Utilization:** Cancer makes up 33.5% of all second opinions requested by Benefit Members, followed by Neurology (10%), Nephrology (10%), Cardiovascular Disease (8%), Pediatric (6%), Ortho (6%), GI (4%), Gynecology (4%), Respiratory (2%), Rheumatology (2%), Dermatology (2%), and Other (12.5%).
- **Member Demographics:** 53% Men, 47% Female.
Activations by Age Group: 6% (0-20yrs), 22% (20-40yrs), 33% (40-60yrs), and 39% (age 60+).

1. Measuring Health-Related Productivity Loss, Population Health Management, 2011.

2. Reducing the Costs of Poor-Quality Health Care, MBGH, 2003.

3. Patient Initiated Second Opinions, Mayo Clinic, 2017.

4. Official Journal of the Society to Improve Diagnosis in Medicine (SIDM), Johns Hopkins, Diagnosis, 2014.

5. The Frequency of Diagnostic Errors in Outpatient Care: Estimations from Three Large Observational Studies Involving US Adult Populations," BMJ Qual Saf, 2014.

6. Rate of Diagnostic Errors and Serious Misdiagnosis-Related Harms for Major Vascular Events, Infections, and Cancers: Toward a National Incidence Estimate using the "Big Three" Johns Hopkins Researchers, Diagnosis, 2020.