# its time for a paradigm shift in healthcare benefits.

introducing integrated complementary and alternative health services from SoulBeing



# current state of healthcare benefits



an overreliance on hospitalbased healthcare increases cost and decreases access to care

# complementary & alternative medicine (CAM)

mainstream services, primarily outof-pocket or limited coverage, seen as "nice-to-have"

## conventional medicine

- 90% sick care = \$3.96 Trillion
- Reactive, symptom focused
- time-sensitive, urgent
- unpredictable costs
- 70% preventable

# a new approach to healthcare benefits



a more balanced approach drives down healthcare costs and improves access

# conventional medicine

- lower % and \$ spend on sick care
- reactive, symptom focused
- time-sensitive, urgent
- unpredictable costs
- improved access for sick patients

# complementary & alternative medicine (CAM)

- 90% sick care = \$\$ Trillion GDP
- proactive, holistic
- ongoing, lifestyle focused
- lower, predictable costs
- prevention & symptom management



# a new approach to healthcare benefits



# a solution for every care category

# soul being



# network & vetting process





# Proof of Insurance

2

3

Randomized Background Checks

4 Annual Review

## **Examples only:**

Modality	Туре	Vetting Tier	Accreditation (examples)
Registered Dietitian (RDN)	National or State Licensure	Tier 1	State License and Registration
Psychologist (Psy.D)	National or State Licensure	Tier 1	State License and Registration
Doctor of Osteopathic Medicine (DO)	State Licensing Boards	Tier 1	National Board of Osteopathic Medical Examiners
Acupuncturist (L. Ac.)	Other Credentialing Bodies	Tier 2	NCCAOM (45 states + DC)
Massage Therapist (LMT)	Other Credentialing Bodies	Tier 2	Most states require license
Hypnotherapist (CH, CHT)	National Licensure	Tier 3	CNHC Professional Standards Authority
Health Coaching (CHC)	Certifications & Training	Tier 3	IIN, HCI, etc.
Yoga Instructor (RYT)	Certifications & Training	Tier 3	The Yoga Alliance, 200/500 YTT

health benefits should be simple.



# SoulBeing makes it easy to implement a personalized healthcare marketplace into an employee benefit strategy.

Education Clear and simple explanations of various treatment pathways



Vetted providers representing 50+ service categories easily tailored to your specific population health challenges



Payment Transparent pricing and HSA-eligibility across the board



- 100 Mile Radius
- Board Certified
- Accepts Insurance
- □ Accepts HSA
- Offers Virtual Care



## Abby Johnston, Functional Medicine Health Coach

MEMBERS

PROVIDERS

### 345 Brown Street, Westbrook, ME 04092

Functional Medicine, Health Coaching, Individual Counseling, Lifestyle Coaching/Counseling \*\*\*\*\*



# Morgan Barber, LCSW

535 Ocean Avenue, Portland, ME, United States \*\*\*\*\*



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Logout

#### Choose Therapies/Treatments ^

# Map Satellite wiston Damar.....



04101	••••]
25 Mile Radius	~

#### Filter...

#### Acupuncture Alcohol Use Treatment / Counseling Cancer Counseling Children / Adolescent Counseling Clinical Social Work **Cognitive Behavioral Therapy** Couples Counseling Deep Tissue Massage Dentistry / Dental Care **Dermatological Treatments** Doula / Midwife / Birthing Coach Emotional Health / Wellbeing Energy Work Exercise Program (For Treatment of a Medical Condition) Family Counseling

Fertility Treatment (IVF. IUI, Sperm, & Egg Storage)

#### Fitness Functional Medicine

Group Counseling Health Coaching Herbal Medicine Holistic Medicine / Treatments Homeopathic Medicine Hormonal Treatments (HRT) Hypnotherapy / Hypnosis Individual Counseling Integrative Medicine Lifestyle Coaching/Counseling Manipulation Massage Therapy

#### Choose Conditions ^

Filter...

Abdominal Pain ADHD Alcohol Use Disorder Allergies Anemia Anxiety Arthritis Asthma Autoimmune Disease Back Condition / Back Pain Bladder Condition / Bladder Pain Blood Pressure Cancer / Oncology Celiac Disease Cholesterol Chronic Fatigue Chronic Illness / Condition **Congestive Heart Failure** Dental Issues Depression Dermatological Issues Diabetes **Digestive Condition / Problems** Ear Condition / Pain Eating Disorders **Erectile Dysfunction** Eye Condition / Pain Fatique Feet Condition / Pain Fertility Fibromyalgia Fitness Food Allergies / Sensitivity

# Winchester Vibrant Health

Winchester Vibrant Health

https://www.winchestervibranthealth.com/ Acupuncture, Functional Medicine, Integrative Medicine, Massage Therapy



#### Annie Watts Applied Functional Wellness Coach

851 Alewive Road Kennebunk Maine 04046 Functional Medicine, Health Coaching



## Magili Chapman Quinn, DO

#### 270 Elm Street South Portland, ME 04106

Emotional Health / Wellbeing, Exercise Program (For Treatment of a Medical Condition), Functional Medicine, Holistic Medicine / Treatments, Integrative Medicine, Manipulation, Nutrition, Smoking Cessation (Programs / Counseling), Strengthening, Stretching, Yoga



#### Leda Werrell, FNP-C 15 Main St. Suite 6 Gray, ME 04039

Functional Medicine, Holistic Medicine / Treatments, Hormonal Treatments (HRT), Integrative Medicine, Medications



## CONTACT: Mainestream Health Co. 15 Main St. Suite 6 Gray, ME 04039 Contact by Phone Contact by Email Request Appointment

## THERAPIES/TREATMENT S:

- Functional Medicine
- Holistic Medicine / Treatments
- Hormonal Treatments (HRT)
- Integrative Medicine
- Medications

#### CONDITIONS:

- Allergies
- Anemia
- Anxiety

## Leda Werrell, FNP-C

### Biography

Leda Werrell is a board certified Family Nurse Practitioner that utilizes an integrative and functional medicine approach to patient care. Trained in both western and alternative modalities – she is able to use the best of both worlds to meet patient's goals for health and wellness.

Leda's experience includes primary care, urgent care, women's health, wellness and forensic nursing. She enjoys taking the time to listen to patients and meet them where they are within their own health journey. Leda is a strong advocate for nutrition, movement and nature.

Originally from New Hampshire, Leda moved to Maine originally in 2004 for its easy access to outdoor activities. She enjoys hiking, spending time on the water and is always busy with her children's various activities.

#### **Business Overview**

At Mainestream, we strive to provide world class chiropractic, acupuncture care, and holistic medical care so you can live the life that you want and deserve. Mainesteam Health Co. is the small-town private practice that can deliver a massive impact for you and your family.

Our mission at Mainestream Health Company is to give more people access to high quality healthcare. We want to offer the solution for you to break free from the "mainstream" medical healthcare system by having acupuncture, chiropractic, and a holistically minded medical practitioner in your healthcare toolbox. We want our community to have a healthcare team that listens to you, advocates for you, and builds relationships with you to create a more sustainable and enhanced healthcare and wellness experience.

#### EDIT



# Appointment Types

Appointment Type	Description	Duration	Price	Туре
New Patient Health & Wellness Evaluation	This appointment is for your first visit with our nurse practitioner, Leda Werrell, at MaineStream Health Co. 60 minutes are dedicated to review your health history, physical exam and create a plan of care.	60 minutes with 15 minute follow up included	\$300	In Person
Acute Sick Visit		30 minutes	\$100- 110 (if new patient)	ln Person
30 Minute Follow up		30 minutes	\$100	ln Person

# employer toolkit webinar series (sample, ongoing)





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PRESENTS:

## THE RX ALTERNATIVE

INFORMATION FOR YOU AND YOUR FAMILY TO LEARN TO LIVE WELL WITHOUT PAIN OR OPIOID RELIANCE JOIN A PANEL OF SOULBEING PROVIDERS TO LEARN ABOUT SERVICES THAT ARE PROVEN TO REDUCE AND MANAGE PAIN AS AN ALTERNATIVE OR SUPPLEMENT TO PHARMACEUTICALS.

## WEDNESDAY, MARCH 30 @ 12 PM EST

register at: www.eventbrite.com



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PRESENTS: AGING WITH EASE

A PRESENTATION FOR ANYONE INTERESTED IN LEARNING STRATEGIES TO IMPROVE HEALTH AND THRIVE AS WE AGE JOIN SOULBEING NATUROPATH AND LONGEVITY EXPERT, DR. CORINA DUNLAP, ND, TO EXPLORE THE BENEFITS AND OPPORTUNITIES OF AGING - CAREGIVERS ENCOURAGED TO ATTEND!

## FRIDAY, JULY 15 @ 10 AM EST

register at: www.eventbrite.com



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#### PRESENTS:

## THE GUT-BRAIN AXIS

EMPLOYEES AND FAMILIES WELCOME TO JOIN FOR THIS IMPORTANT TOPIC EMPHASIZING MENTAL/PHYSICAL HEALTH INTEGRATION JOIN SOULBEING REGISTERED DIETITIAN BARBARA CASACELI, RD, TO DISCOVER THIS COMPELLING LINK BETWEEN NUTRITION AND MENTAL CLARITY, MOOD, AND OVERALL WELLBEING.

## WEDNESDAY, OCTOBER 5 @ NOON

register at: www.eventbrite.com

# implementation



contract to launch in under 8 weeks*							
contract execution	goal setting 2 weeks	custom access 2 weeks	on-boarding 4 weeks	performance monitoring			
<ul> <li>Execute Agreement with Soul Being</li> <li>Establish Lead Account and Implementation contacts</li> <li>Agree upon cadence for education and engagement campaigns</li> </ul>	<ul> <li>Review employer's health plan</li> <li>Review Health Savings Account (HSA) utilization and funding where applicable</li> <li>Establish performance objectives e.g. increased HSA participation, employee utilization, health &amp; wellness metrics, etc.</li> </ul>	<ul> <li>Build Custom Access to the SoulBeing portal for all employees</li> <li>Review existing benefit portal and identify potential to incorporate SoulBeing access</li> <li>Build access with unique user key or bespoke URL</li> </ul>	<ul> <li>Launch Webinar</li> <li>Company-wide session, intro to new benefit</li> <li>Intro to modalities and use cases</li> <li>Deep-dive into HSA utilization</li> <li>Deep-dive into HSA utilization</li> <li>Select SoulBeing providers introduce their practice area and common use cases</li> <li>On-Site Launch Event (optional)</li> <li>Lunch or Cocktail Hour to promote the launch</li> </ul>	<ul> <li>Communication Support</li> <li>Consistent &amp; ongoing messaging to employees:         <ul> <li>HSA &amp; health plan utilization reminders</li> <li>Provider Showcases</li> </ul> </li> <li>Promotional events         <ul> <li>Encourage utilization, e.g. subsidized visits, wellness contests tied to visits, etc.</li> </ul> </li> <li>Ouarterly Business Reviews         <ul> <li>Measure success against performance objectives</li> </ul> </li> </ul>			



For more information visit: <u>www.soulbeing.com</u> Thank you!

Request a meeting: info@soulbeing.com

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