

# Savings your plan needs. Experiences your members want.

We believe the best surgical care should be simple to find, easy to access and less of a financial burden. That's why we make it easy for members to connect with orthopedic specialists who are aligned with your health plan goals – better experiences and better outcomes at a predictable price.

## Better Plan Savings

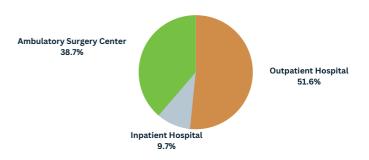
With no monthly member or shared savings fees, our program helps members make informed health decisions and choose providers who deliver quality care at an affordable cost.

ValueHealth will even guarantee patient outcomes for up 90 days with a \$125k warranty for avoidable complications.

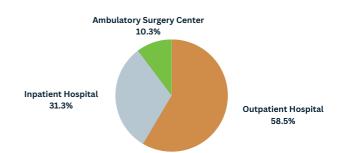
#### See how much you can save.

Contact us for a complimentary site-of-service utilization and spend analysis. We'll evaluate how much your plan is paying for high-volume, high-cost orthopedic procedures.

#### Site-of-Service Usage



#### **Site-of-Service Spend**



## Better Member Experience

ValueHealth supports the orthopedic specialty care needs of your members from program enrollment to recovery.

- Early engagement and personalized communications
- Micro-experiences and health resources
- · Concierge services and care navigation



### Common Questions

#### What procedures do you cover?

We cover 30+ orthopedic and spine procedures.

#### What is my expected return on investment (ROI)?

We help navigate your members to high-quality providers at lower-cost sites of service, so your ROI is based on the savings of your member having a procedure at an ASC instead of a hospital or HOPD. On average, our self-insured clients save more than 25% per procedure.

#### What are the fees?

We charge no upfront investment or monthly fees. We only charge fees when we successfully navigate your members to our surgery centers. Our fees are fixed at ~5% of the procedure and will be invoiced directly to the employer. Select networks and TPAs may be eligible for a full fee waiver.

#### How are claims processed?

We process all claims through your current network. Our centers are in-network with all major and regional carriers, so members present their Insurance ID cards like any other provider. We are also able to do a carve out.

#### Will you work alongside my current case management or care coordinator?

Yes. Our program is designed to complement your plan. We can work in tandem with your care coordinator, case manager, or nurse representatives.

#### Will members have to carry two ID cards?

No. Members will not need to carry an additional ID card. All billing is covered with their current network member identification details.

#### What if I have remote employees who aren't located near any ValueHealth ASCs?

We offer travel accommodations for eligible members and program procedures. We will transport your member and their support person (spouse, family member, friend, etc.) to a specialty ASC at no out-of-pocket cost.

### **Contact Us**

Get a complimentary site-of-service utilization and spend analysis to see how much you can save. We'll also share more about our Mid-Atlantic ambulatory surgery center locations and national network of partners.

#### **Tim Tonkinson**

Regional Manager,

**Business Development** 

Tel: (856) 217-2015

Email: ttonkinson@valuehealth.com

