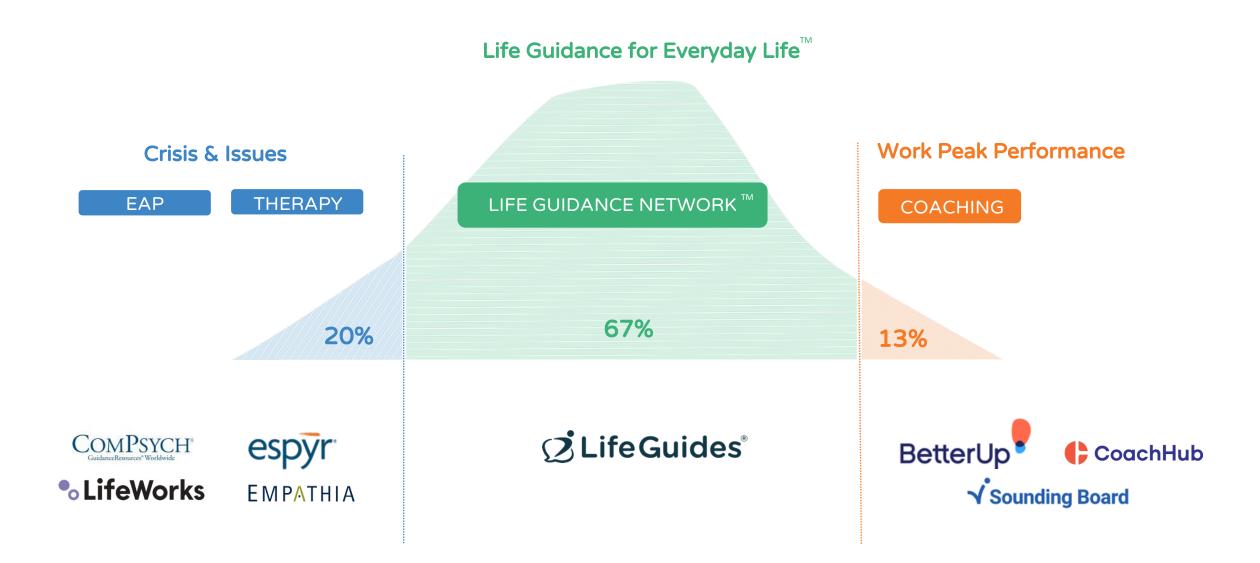
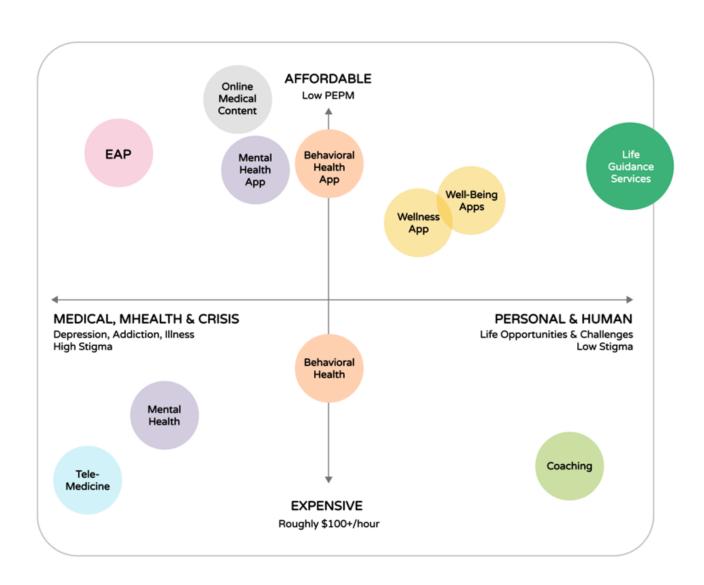
Filling the Gap as the "Whole Person & Whole Life" Solution



New Behavioral Health Category – Affordable & Highly Human



Life Guidance Services

Human-to-Human Support for Everyday Life

Because of their relevant life experiences, Guides have a special advantage in "really understanding and relating" to employees

Defining a New Category in Behavioral Health & Wellness

HUMAN SUPPORT FOR "EVERYDAY LIFE"

Life Guidance Network[™]

One-to-one,
personalized guidance
in Lifelong Learning,
Personal Growth or a
Life Challenge with
certified, empathetic
Guides, who have been
through the same life
event ahead of you

LOW \$

Tele-Medicine

Medical Content

HelpAround, WebMD, CDC, MayoClinic

Human-to-Human Services

Teladoc, MDLive, Babylon Health

HIGH \$

Niche Behavioral Health

Digital-Only

Noom, MySugr, Fooducate, Kumanu

Human-to-Human Services

Quartet, ModernHealth Virgin Pulse

MEDIUM \$

Mental Health

Digital-Only

Happify, TotalBrain

Human-to-Human Services

Ginger, TalkSpace, BetterHelp, Lyra, AbleTo

HIGH \$

Crisis

EAP

Aetna, Humana, ComPsych, Espyr

LOW\$

Wellness Apps

Digital-Only Apps

Fitbit, WeightWatchers

MEDIUM \$

Wellbeing Apps

Digital-Only Apps

Calm, Tripp, Headspace, Thrive Global

LOW\$

Coaching

Human-to-Human Services

BetterUp, Sounding Board, CoachHub, TaskHuman, Wisdo

VERY HIGH \$

The Perfect Complement to EAP's & Mental Health

Life Guides® Navigating Life Together	COMPARISON AREAS	Classic EAP
400+ Personal Growth, Life Challenge and Lifelong Learning topics, including physical wellness and emotional wellbeing.	TOPICS SUPPORTED	Often limited to 6 categories: mental health, suicide, death, bankruptcy, addiction, and family life. Little support for personal growth & lifelong learning.
Proactive and happiness centered approach to preventative health and wellbeing with no stigma.	PROACTIVE VS. REACTIVE	Reactive, urgent approach, focused on an immediate need. Often crisis focused
A Guide is someone who has navigated the same or similar life experience before you.	SERVICES TEAM	Licensed Mental Health Provider or a customer service representative with some knowledge on a targeted life event.
Participant chooses based on Guides video, credentials, life experience in a topic, bio, personal attributes, education, and demographics - similar to Match.com	SELECTING A COUNSELOR	Participants are referred to a professional and do not have total choice and freedom of selection.
Authentic peer-to-peer, heart-centered, empathetic, human relationship with no stigma or dogma, which can be long-term.	DEPTH & TYPE OF RELATIONSHIP	Average participant engages well under 2 contacts. For mental health, services are generally limited to 3 or 6 sessions, with a diagnosis, prior to an employee-pay.
Immediate, flexible scheduling including nights and weekends. Text, talk, chat, email, video call.	COUNSELOR AVAILABILITY	Often delayed scheduling, except for immediate crisis. Primarily phone calls, face to face, plus emails.
Engagement messaging can be strategic & targeted based on corporate objectives or hot topic areas.	ENGAGEMENT MESSAGING	Cookie-cutter approach to employee engagement messaging with no customization.
Attractive to underserved populations: veterans, people with disabilities, and minority identities.	UNDERSERVED POPULATIONS	No customized engagement marketing or services to target underserved populations.
With the InsightCenter acquisition - combining the largest collection of 50,000+ personal growth and wisdom teachings, with the targeted life experience of a Guide, to offer customized learning "experiences."	PERSONALIZED CONTENT	Limited digital libraries of content on a limited range of topics.