



Changing outcomes. One person at a time.

Welcome to the new era of Wellness

A rewards program for health that empowers positive change for employees and positive results for your bottom line.

I am...

proof that Vitality is really motivating, I went from a heart-attack-waiting-to-happen to a size four, in less than a year, driven by earning rewards points that I can cash in for a trip to go somewhere nice, for a



Doris Chavez Assistant Director, Accounts Receivable McKesson Medical-Surgical

I am...

now seeing engagement approach more than fifty percent and our medical loss ratio take a nose dive, thanks to the Vitality program, while watching employees eating healthier, running, lifting and hula hooping, which is, let me tell you, quite an interesting thing to see, for a



Catherine Crow VP Employee and Clinician Services Healthcare Partners

I am...

a shining example of how the Vitality program can motivate a skeptical employee or two, let alone a cynical HR Director, into taking actions that benefit their health, by offering rewards after accomplishing personal goals, for a

change.

Mel Leibach Director of Human Resources West Star Aviation Vitality makes it easy to get and stay involved in health improvement, including online tools fully integrated with mobile devices, fitness technology products, and a nationwide network of partner gyms and fitness clubs.

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"The Vitality HealthyFood benefit is something we couldn't have designed better. It's perfect for two of our goals, making healthy living affordable and easy. I am pleased that Vitality is delivering on this type of innovation in our partnership."

Lexie Dendrinelis Wellbeing Leader Barry-Wehmiller

Improve Your Health Vitality Points™



The Vitality HealthyFood[™] program makes it easier - and more rewarding - to eat well, delivering savings on healthy grocery purchases. Vitality members get more than health information and education, they get smart incentives, worldclass engagement tools, and accumulate **Vitality Points** to help them **improve** on their personal path to better health, for a change. "The Vitality Age is really something. We have people react and begin to change their behavior when they learn that they are older than their actual age!"

Catherine Carraway

First Vice President, Human Resources Equity Residential

Vitality features a fully integrated, interactive set of tools for comprehensive individual health assessment, including a nationwide Biometric Screening Network, health and physical activity reviews, preventive screenings, mental health reviews, and more.

Know Your Health

Vitality Age™

Vitality members get more than a typical health assessment, they come to **know** more about their health, starting with **Vitality Age**. It's proven to be a powerful motivator that works, for a change.



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Input Medical, Diet, Activity, Etc.

Member

Real-time Algorithm Screening, Medical, & Actuarial Data

 Risk Factors applied to calculate age

44 years

Vitality Age – a medically and actuarially-derived tool that calculates age based on a variety of individual health and lifestyle input.



Vitality Squares[™] – just one of our engagement tools – merges the attraction of game play with personal health progress, in a fun and rewarding way.





Enjoy the Rewards Vitality Status®

Vitality members get more than the satisfaction of attaining better health, they achieve higher **Vitality Status**, unlocking a series of **rewards**. But not just any rewards – rather, incentives built on behavioral economics and smartly structured to continue to motivate progress, for a change. "We've been ecstatic with our success...since we introduced wellness in 2011, we've seen a steady decline in our health costs – medical and RX-per covered employee."

Lisa Sanders

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Director, Compensation and Benefits McCarthy Building Co.

Vitality's Intelligent Incentives™ support a wide range of reward options for members; a flexible structure allows employers to choose a variety of ways to convey the rewards – cash, hotel stays, games, wellness rebates, or links to insurance benefits, for example.

Healthcare Contribution

Vitality[™] Program Features and Plan Options

Vitality is an active, fully integrated program, built to continuously inspire, motivate, engage, and reward employees on their own Personal Pathway[™] to better health.





ACTIVATE Level

Introduce the Vitality experience with our comprehensive plan offering designed to activate wellness at your workplace and engage your population.

e	Vitality Health Review™	(-)	Partner Gym Network		Basic Vitality Contribution Manager™
	Physical Activity Review	0	Fitness Device Tracking and Discounts	Ą	Vitality Mall™
S	Vitality Check™/ Biometric Network	2	Basic Vitality Challenges	ß	Vitality Squares [™]
3	Mental Well-being Review		Health Coaching Integration Preferred Partner		

ELEVATE Level

Elevate the Vitality experience with our plan offering that includes all of the features at the Activate Level plus additional engagement features designed to take wellness to the next level.





Comprehensive Insight Monthly/Annual/Quarterly Reports

Full Service Employer Support

Gives employers the information and tools they need to educate, assist and motivate employees



Account Service Ongoing Account Manager

Communications Center. **Online Tools and Templates**



Designed for Compliance ACA and HIPAA compliant, with built-in Reasonable

Alternative Standards

Dedicated Implementation Manager,

Vitality Information Portal (VIP)



"With the federal regulations on wellness, we are seeing more and more clients looking for robust wellness programs that can guide them through the new complex requirements. As a data-driven company, Vitality welcomes these regulations and makes full compliance easy for its customers with a fair and reasonably designed program that helps satisfy even the most stringent requirements of the law."

Alan Pollard, CEO of The Vitality Group



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Vitality_

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