



DayTwo

From population to precision health: A whole-person approach to diabetes and weight management care

©2022 DayTwo • DayTwo.com



Our solution serves population health strategies across multiple comorbidities

We help your members optimize precision nutrition for multiple metabolic, chronic, and other conditions.

Our focus today

Type 2 diabetes
Prediabetes
Clinical obesity

Clinical roadmap

Non-alcoholic fatty liver disease
Hypertension (2024)

It's time for a transformational shift in chronic care management and approach

From

Gut health is gut health.

Food is food.

Health guidelines fit all.

Success often means saying no to food.

Behavior change is at the center.

To

Gut health is integral to overall health.

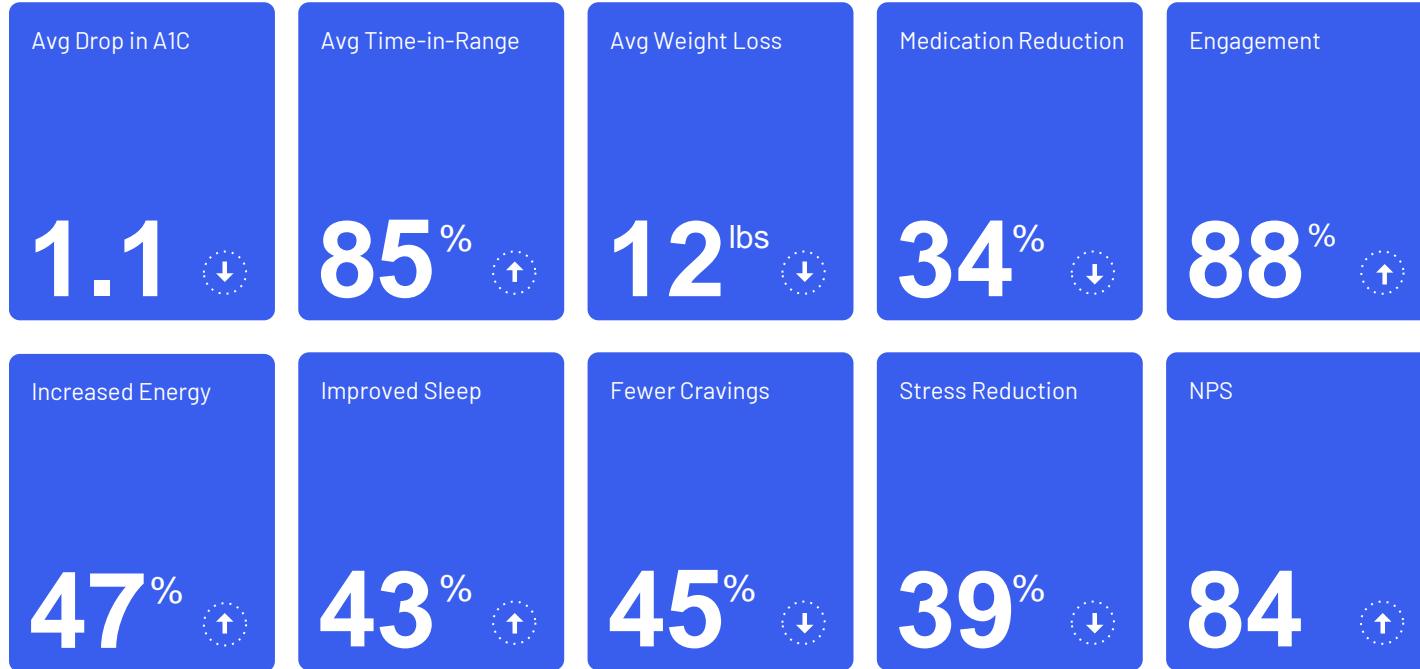
Food can be medicine.

Health guidance should be personalized based on an individual's biology.

Success lies in saying yes to food with subtle modifications.

**Science—specifically microbiome science—is at the center.
It can make behavior change more achievable and sustainable.**

Precision health enables maintainable outcomes built around individual biology

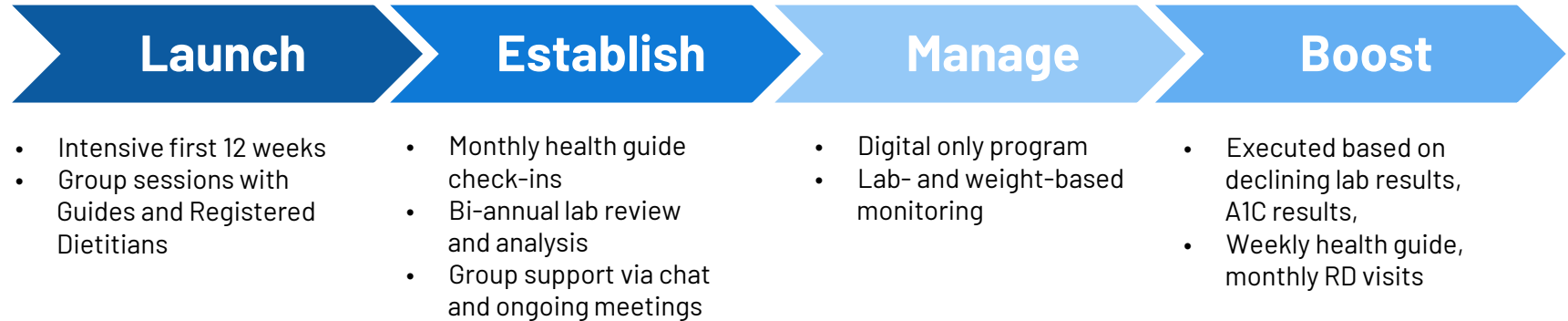


Source: 12 Month DayTwo National Book of Business Outcomes, March 2022. Medication reduction and quality of life measures are self-reported.

DayTwo's Clinical Model

Personalized Care Management Drives Results

Health coaching and registered dietitians (RD) support members through a clinical program utilizing Microbiome Science-driven food recommendation application

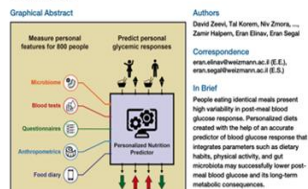


DayTwo Clinical Validation

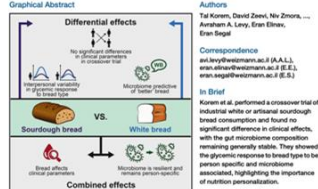
Multiple Studies proved that people respond to the same foods differently

Cell	Cell Metabolism	nature	JAMA Network	The American Journal of CLINICAL NUTRITION
Study	Article	Article	Study	Study
1. Our groundbreaking study sequenced bacteria genomics and proved that people respond to the same foods differently.	2. We tested again and validated our findings.	3. We did another study and learned that we can change our microbiome.	4. We replicated the study with the Mayo Clinic, with the same findings.	

Cell Personalized Nutrition by Prediction of Glycemic Responses



Cell Metabolism Bread Affects Clinical Parameters and Induces Gut Microbiome-Associated Personal Glycemic Responses



ARTICLE Environment dominates over host genetics in shaping human gut microbiota

Authors
Daphna Bar-On, Tal Korem, Nir Zmora, ..., Eran Elinav, Eran Segal

Correspondence
eraviv.levy@weizmann.ac.il (A.A.L.), eran.segal@weizmann.ac.il (E.S.), zeevi.haplan@weizmann.ac.il (E.S.)

In Brief
Korem et al. performed a crossover trial of healthy individuals with several distinct ancestral origins who ate a relatively constant diet, and demonstrated that the gut microbiome is not significantly associated with genetic ancestry, and that low glycemia have a major role in determining microbiome composition. In short, the authors demonstrate that the composition of the microbiome is not significantly associated with genetic ancestry, and that low glycemia have a major role in determining microbiome composition. They showed that the glycemic response to bread type is both person-specific and microbiome-associated, highlighting the importance of nutrition personalization.

JAMA Network Open Assessment of a Personalized Approach to Predicting Postprandial Glycemic Responses to Food Among Individuals Without Diabetes

Authors
David Zeevi, Tal Korem, Nir Zmora, ..., Eran Elinav, Eran Segal

Correspondence
eraviv.levy@weizmann.ac.il (A.A.L.), eran.segal@weizmann.ac.il (E.S.), zeevi.haplan@weizmann.ac.il (E.S.)

In Brief
Korem et al. performed a crossover trial of healthy individuals with several distinct ancestral origins who ate a relatively constant diet, and demonstrated that the gut microbiome is not significantly associated with genetic ancestry, and that low glycemia have a major role in determining microbiome composition. In short, the authors demonstrate that the composition of the microbiome is not significantly associated with genetic ancestry, and that low glycemia have a major role in determining microbiome composition. They showed that the glycemic response to bread type is both person-specific and microbiome-associated, highlighting the importance of nutrition personalization.

The American Journal of CLINICAL NUTRITION Model of personalized postprandial glycemic response to food developed for an Israeli cohort predicts responses in Midwestern American individuals

Authors
David Zeevi, Tal Korem, Nir Zmora, ..., Eran Elinav, Eran Segal

Correspondence
eraviv.levy@weizmann.ac.il (A.A.L.), eran.segal@weizmann.ac.il (E.S.), zeevi.haplan@weizmann.ac.il (E.S.)

In Brief
Korem et al. performed a crossover trial of healthy individuals with several distinct ancestral origins who ate a relatively constant diet, and demonstrated that the gut microbiome is not significantly associated with genetic ancestry, and that low glycemia have a major role in determining microbiome composition. In short, the authors demonstrate that the composition of the microbiome is not significantly associated with genetic ancestry, and that low glycemia have a major role in determining microbiome composition. They showed that the glycemic response to bread type is both person-specific and microbiome-associated, highlighting the importance of nutrition personalization.



2015



2017



2018



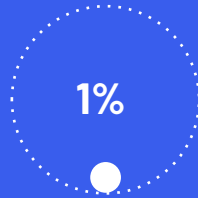
2019



2019

Our microbiome is as unique as we are

In the genome, we differ from one another only by **1%**



In the microbiome, we differ from one another by **80-90%**



DayTwo uniquely pioneered the next great leap in metabolic science



Mapping the gut biome to
blood sugar response

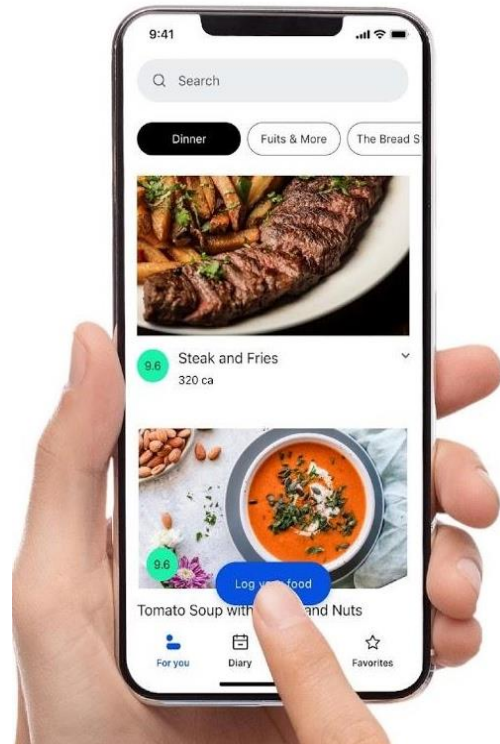
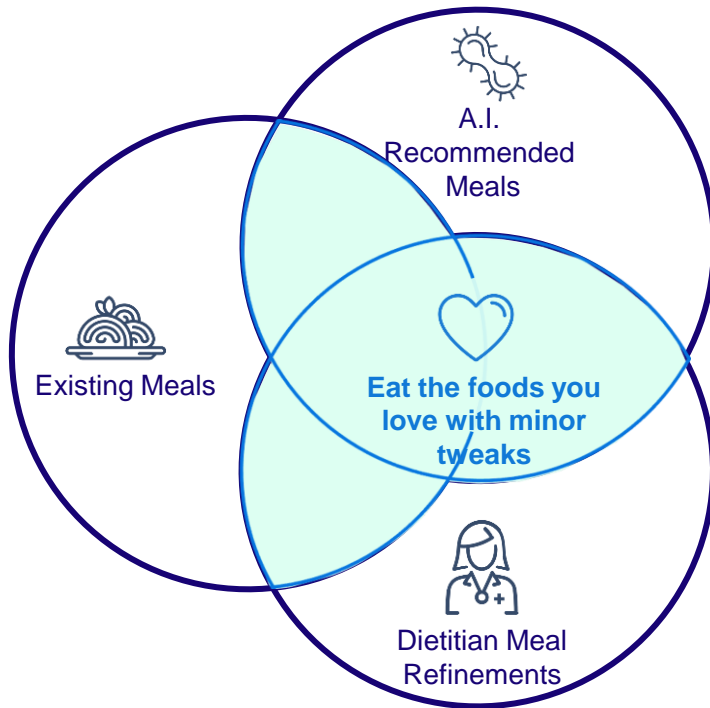
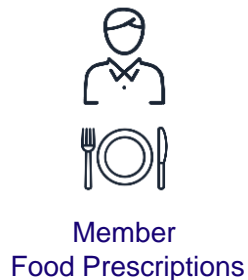


Conducted the largest
randomized clinical trial



Utilizing a rich database
of 1M+ foods

DayTwo expands food choices to optimize glycemic response



DayTwo Microbiome Science:

Personalized Food Scores Drive Remarkable Metabolic Improvement

Derived using microbiome analysis, CGM results, lab scores and demographics

POWERED

by the brilliance of you!

Your Microbial
Diversity Result Is
Good



High microbial diversity and richness are correlated with various health measures.
[Read more](#)

Select Your Fiber Rich Foods

Add these fiber rich foods to your diet to keep it up.



SEARCH

1M+ food items, see which
match your biology

← Bread



Restaurants



All (506) Meal (20)

Your results

8.8 Ten Vegetable Soup, Bowl
PANERA BREAD
1 order • 100 Calories • --oz

8.8 Catering Fuji Apple, Half
PANERA BREAD
1 order • 220 Calories • --oz

8.6 Broccoli Cheddar Soup, Bowl
PANERA BREAD
1 order • 360 Calories • --oz

8.5 BBQ Chicken Salad, Whole
PANERA BREAD

SCAN



8.0

Trail Mix, Classic

Nutrition • 150 cal • 30 gr

Trail Mix, Classic
1 RC • 14 F
0.25 Cup • 150 cal • 30 g

PREDICT

blood sugar response
before taking a bite

Q Search



Fruits & More The Bread Story Something Light



8.7 Fried egg and avocado sandwich
1 serving • 380 cal • 200 gr



9.0 Tomato
1 serving • 268 cal • 170 gr

Log your food

DayTwo's revolutionized approach for metabolic diseases

PROACTIVE Strategies

Current digital diabetes solution²



Microbiome Analysis (Full shotgun Metagenomic sequencing of all 2,000 bacterial genera)	✗	✓
Precision Nutrition (Matching food to individual mix of bacterial DNA including strains, species and metabolic processes)	✗	✓
Predictive AI Proprietary algorithm based on largest / richest microbiome dataset & predicts glycemic response to any food combination	✗	✓
Non-restrictive Diet Precision nutrition means the ability to eat foods you like including carbs without eliminating entire foods or food groups	✗	✓
Glucose/Other Vitals Tracking Using glucometers or continuous glucose monitors to monitor blood sugar	✓	✓

REACTIVE Strategies

Lifestyle Coaching The use of health coaches, registered dietitians or certified diabetes care and education specialists to support members	✓	✓
Medication Management The process of adjusting medication based on fluctuations in a member's A1C	✓	✓

No other solution today offers
predictive,
precise,
personalized,
 insights.



Thank you

Contact

Rick Gailunas

Vice President

Consultant & US Strategic Partnerships

(303) 902.4407

rick.gailunas@daytwo.com



Appendix

Their inspiring stories speak volumes about our solution



Theresa

"I'm not hungry all the time, and I'm not tired all the time. The support system, individual scores, and results are amazing."

A1C ↓ 7.9 to 5.8



Liz

"I feel I have a lot more energy, able to do my job better—don't get as tired. This has been transformative."

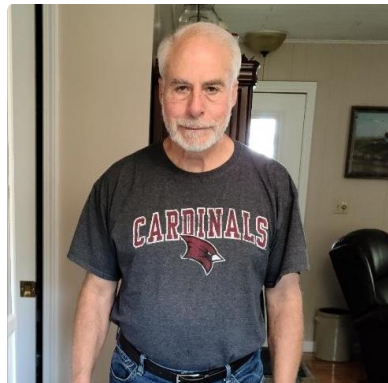
A1C ↓ 8.2 to 7.5



Tom

"It's a program designed around my body's reaction to food. I'm never hungry, have so much more energy, and I'm losing weight."

A1C ↓ 8.1 to 6.7

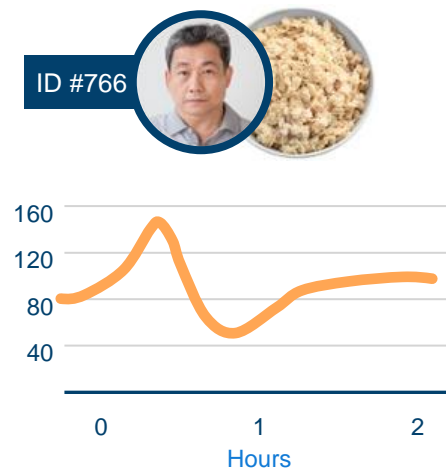
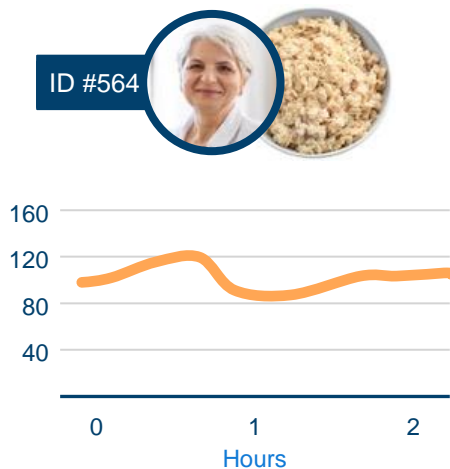
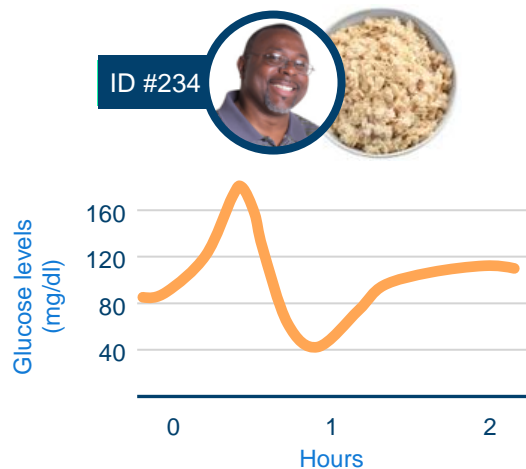


Carl

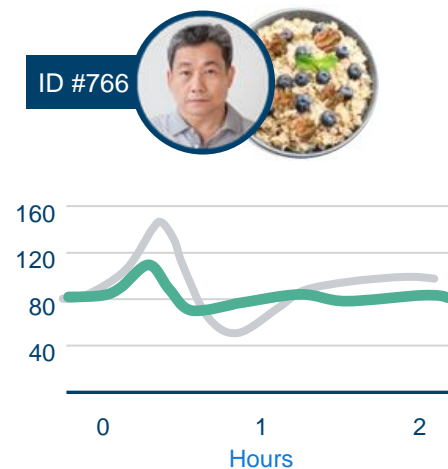
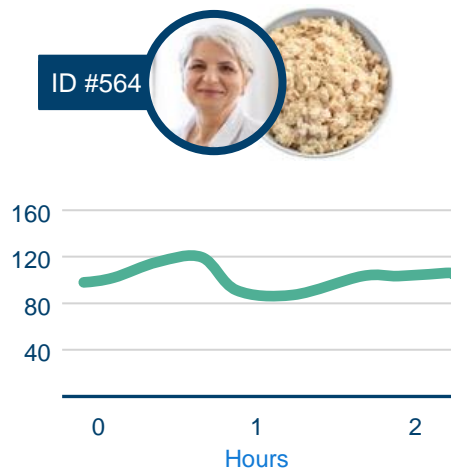
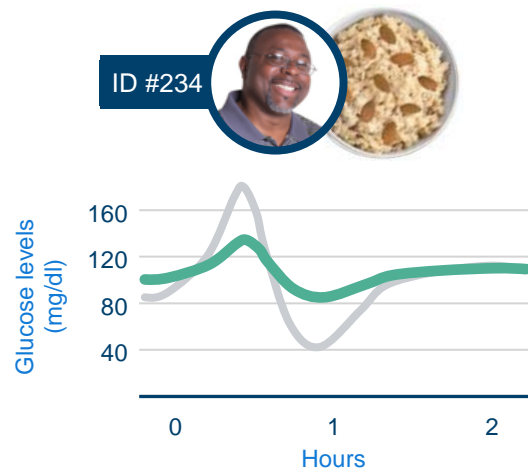
"My dietitian kept me motivated and responsible. You have changed my life. I am really grateful for you."

A1C ↓ 7.3 to 6.1

Our unique microbiome can mean we respond to the same foods differently ¹



Subtle food modifications smooth out blood sugar response



Microbiome Insights

Microbial diversity

Your score (below average)

4.2/10

High microbial diversity and richness are correlated with various health measures. Your gut microbial diversity measures are low in relation to the total population.



Eggs

Eggs Are A Good Source Of B Vitamins, Especially Pantothenic Acid.



Avocado

Contain Almost 20 Vitamins And Minerals



Microbial abundance ratio

Your score (below average)

8/10

● Bacteroidetes

● Firmicutes



Your B/F ratio is low compared to the general population (0.75/1), which is correlated with obesity.



Bacteroidetes

Bacteroidetes Is Composed Of Three Large Classes Of Gram-Negative



Firmicutes

The Firmicutes (Latin: Firmus, Strong, And Cutis, Skin

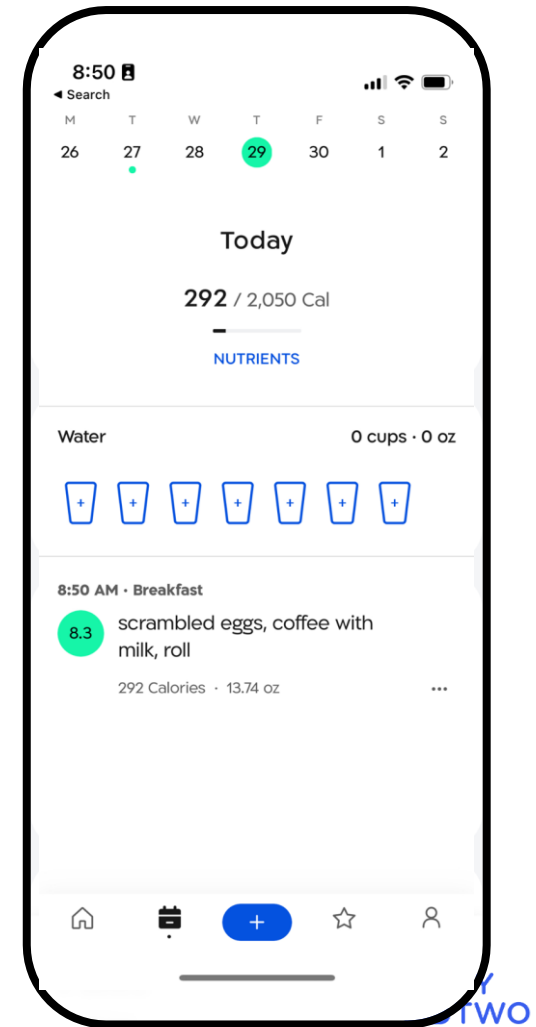


Microbiome insights to drive personal buy in and ton kickstart the member's journey

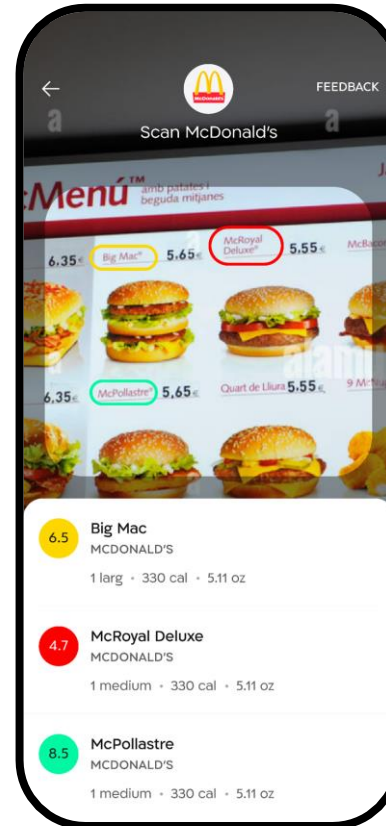
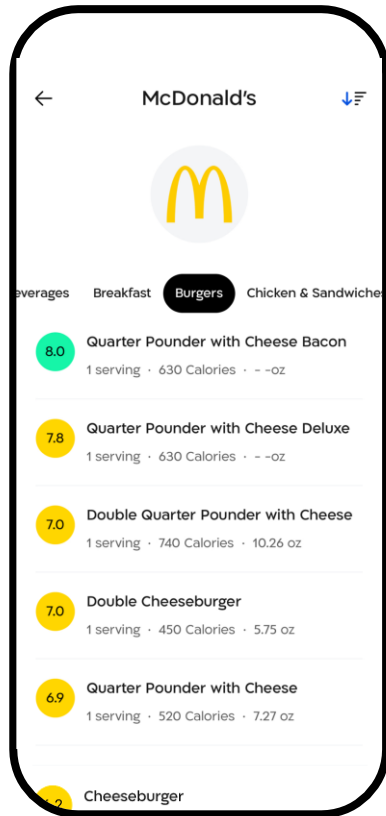
Inspiring confidence in the specificity of our recommendations is critical

Food Recommendations and Logging

- DayTwo has the most comprehensive food database of any service on the market, offering hundreds of restaurants, thousand of packaged items and tens of thousands of individual foods
- The DayTwo food diary recommends the healthiest meals – personalized to the user – and the food log is available to the health guides and dietitians driving the members clinical service



Augmented Reality and Voice Command Technology



Voice Commands (Siri) can also be used to check individual items or meals

AR enables members to access their food scores and make the healthiest choices with a minimum of effort



Proven

Delivering
outcomes that
matter to you and
your members

88%

Overall
engagement

84

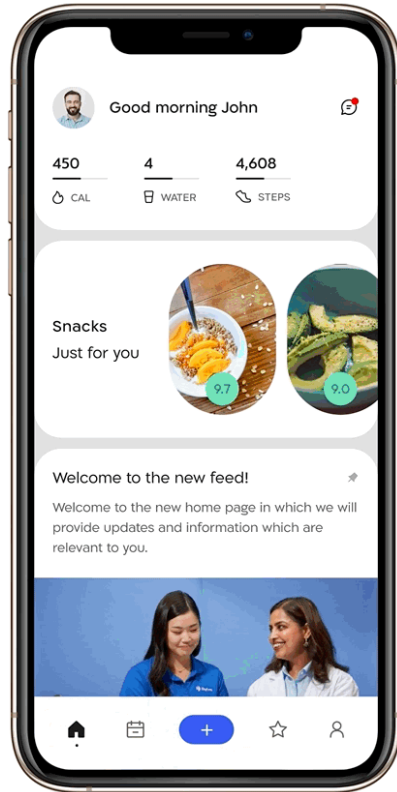
NPS

Reference: 1. DayTwo Book of Business Outcomes, 12 Mos Member Data, March 2022.



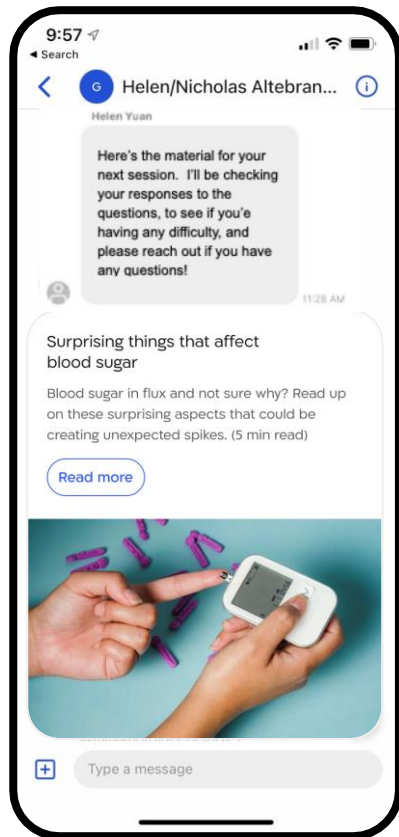
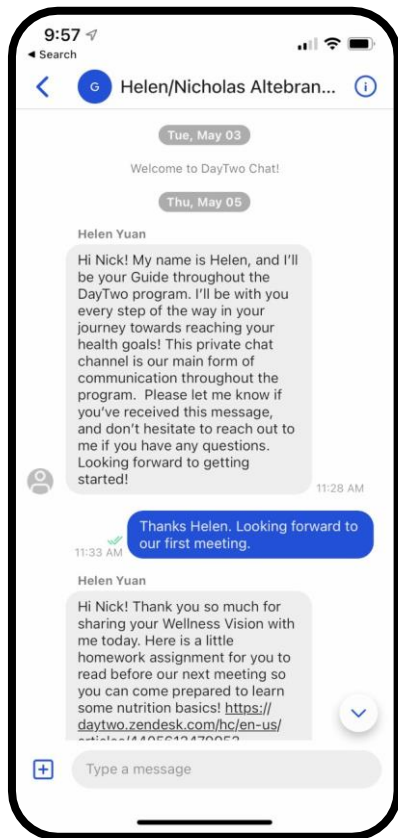
DayTwo Digital Engagement

Drives Education, Engagement and Long-Term Retention



Supporting coaching and RD services in the early phases and becoming an increasing focus in the sustain and control phases, DayTwo's digital experience drives ongoing engagement

Virtual Sessions



As an alternative to live sessions, members can be assigned virtual sessions where the learning is supervised but not delivered in real-time, optimizing time and satisfying member preferences

More is not more

We simply can't afford more of the same

More food restrictions



More medications



More therapeutic interventions

More cost, and all too often, more failure

