# Don't have technology regret.

When it comes to benefits technology, you don't have to have it all figured out...we've done that for you. ebm enables you to be proactive with bringing the right solutions to the table for your clients.

## You don't have to be the tech-xpert.

(that's what we're here for!)

Our team of seasoned benefits technology experts are here to ensure you're set up for success. With deep industry knowledge and extensive experience implementing and supporting best-in-breed platforms, we have the unique ability to identify and tailor solutions that are the right fit for every employer we work with. We are an extension of your team, providing full service and support throughout the full client lifecycle.

- Discovery & Demo
- Implementation
- Renewal
- Quality Assurance Testing
- Carrier, Payroll, HRIS & TPA Integration
- HR Training
- Employee Tech Support

#### More choice

Why license a benefits administration platform when you can access 4 best-in-breed platforms license-free? That's right - you read that correctly. Our partners pay no buy-in fee, and no monthly license fee to work with us. So you have more opportunity with less impact on your wallet.

74%

of our client base comes from brokers winning new BOR, where benefits technology was the deciding factor



The team at ebm is excellent to work with. They are communicative, efficient and fast. They exceed expectations and always make us feel like we are a valued client. We enjoy working with them and are grateful that their hard work makes our job easier.

Antonia Crawford The Richards Group

### Your true partner

We do not sell insurance, take a cut of commissions, or compete with our partners in any way. Unlike many technology providers on the market today, there is zero conflict working with us.

# We provide the most valuable asset: time.

Through streamlining and automating benefits, HR, and compliance processes, we give employers more time back in their day. That means HR can spend less time on administrative tasks and more time on what matters most - their people.

