



Revolutionize the way you
manage **workforce health**



Population health management



Together, let's empower a healthy workforce

You want to manage your organization's health care costs without sacrificing benefits that contribute to your employees' health, happiness and productivity — and your bottom line.

Our goal is to help your organization reduce health care expenses; improve the health, well-being and productivity of your workforce; and attract and retain talent by offering unique benefits.



Health care is too important
to stay the same.™

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The program has changed my entire life. I eat differently, my endurance is great and I have more energy for my kids. It also made me a better employee because I’m more focused.

 **MetroHealth** Sarah Hendrickson
Employee at MetroHealth

”





WHY POPULATION HEALTH MANAGEMENT?

? WHY POPULATION HEALTH MANAGEMENT?

Health benefit costs are increasing faster than inflation due to factors such as high-cost claims, specialty pharmacy and specific diseases.¹

Employers face this financial pressure each day, and employees, too, feel burdened by rising premiums. Consider these statistics:

6%

expected increase in total health care spending in 2020 (both employer and employee)¹

\$15,375

estimated total cost of care per employee per year in 2020¹

\$225.8B

annual productivity loss from employees who miss work

(\$1,685 per employee each year)²

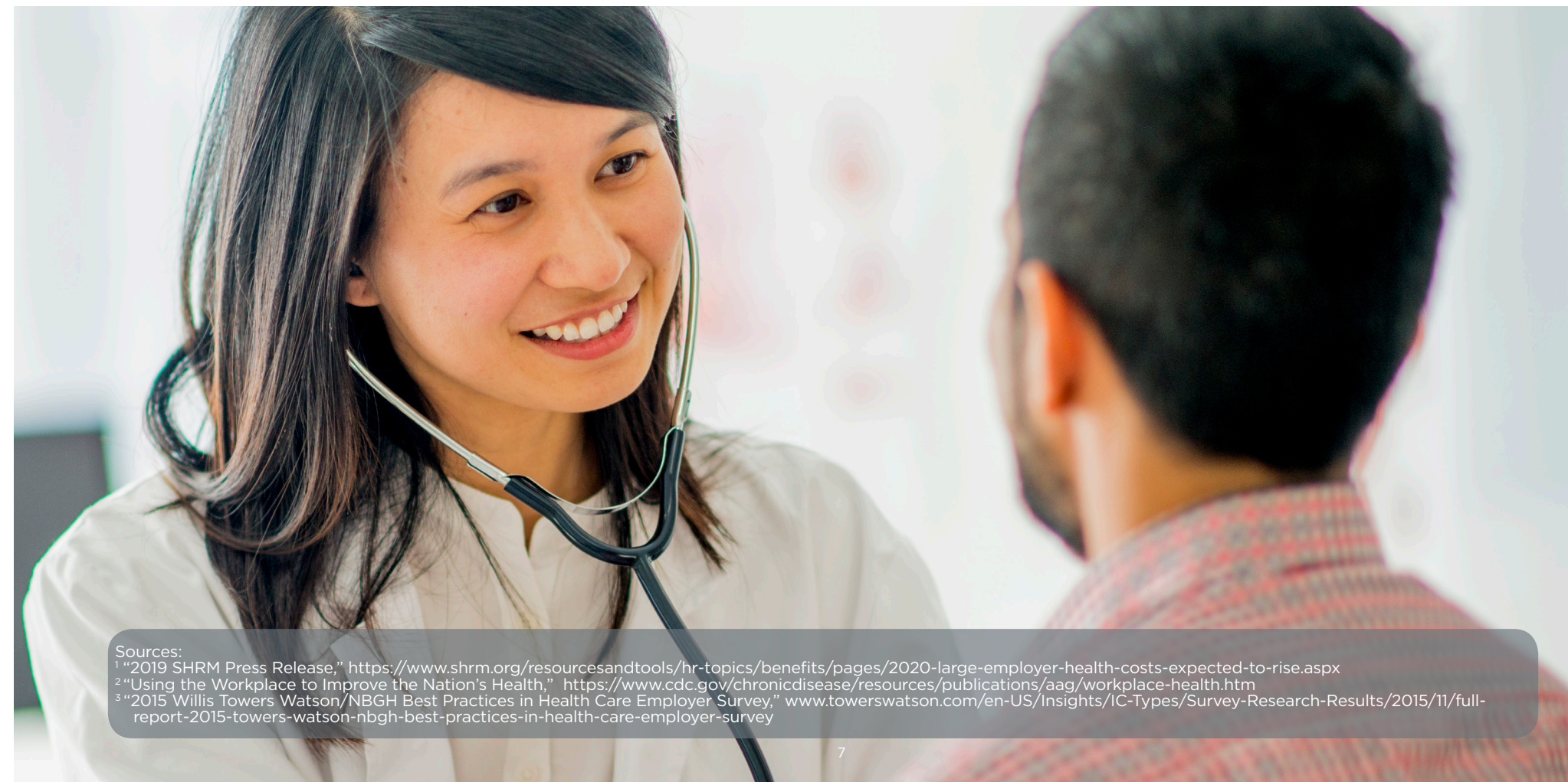


In light of these statistics, it's no surprise employers want to provide healthier options for their employees. After all, a healthy, productive workforce is more than a business imperative — it's a key to remaining competitive.³

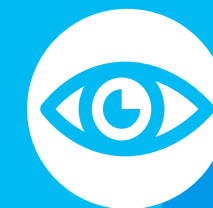
Many employers are curbing these costs with initiatives that engage employees in their health, strengthen accountability for both employees and providers, and reduce overall risk. However, it can be challenging to achieve lasting clinical and financial results with just these initiatives.

Instead of developing a comprehensive strategy to address these challenges, many organizations take a piecemeal approach. For example, some organizations may create a wellness program, but not invest in the coaches who reinforce positive behaviors. Others may choose one vendor's system to manage the wellness program, but use another vendor's system to manage benefits. Often, the data these employers have about their employees is limited or comes from disparate, disconnected systems.

This lack of cohesion makes it difficult for employers to get a holistic view of their population's health. Without this view, they find it hard to measure the value of their investments and devise a strategic plan to address areas of opportunity.



Sources:
¹ "2019 SHRM Press Release," <https://www.shrm.org/resourcesandtools/hr-topics/benefits/pages/2020-large-employer-health-costs-expected-to-rise.aspx>
² "Using the Workplace to Improve the Nation's Health," <https://www.cdc.gov/chronicdisease/resources/publications/aag/workplace-health.htm>
³ "2015 Willis Towers Watson/NBGH Best Practices in Health Care Employer Survey," www.towerswatson.com/en-US/Insights/IC-Types/Survey-Research-Results/2015/11/full-report-2015-towers-watson-nbgh-best-practices-in-health-care-employer-survey

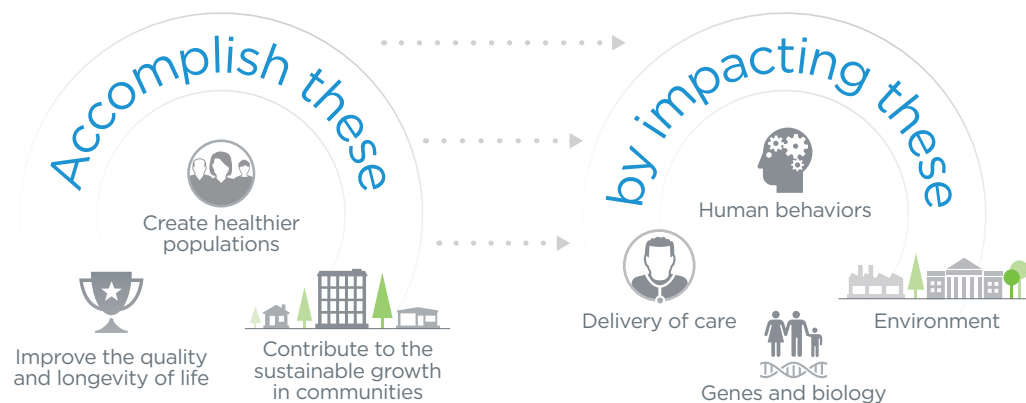


OUR VISION AND SERVICES



Our vision for population health management is simple: healthier people, better quality of life and stronger organizations, which contribute to sustainable growth in our communities.

Because people spend roughly half of their waking hours in the workplace,⁴ it's a great venue to address their health care needs and encourage healthier behaviors. Establishing a healthy culture requires a solid strategy and dedication from stakeholders, including employers, health care providers and individuals.



Sources:

⁴ Bureau of Labor Statistics, American Time Use Survey (2014)

⁵ "Healthy People in a Healthy Economy: A Blueprint for Action in Massachusetts," http://www.nehi.net/writable/publication_files/file/hphe_blueprint_final062209.pdf



Our strategy

We designed our population health management strategy to create lasting results that help you reduce expenses, improve workforce health and productivity, and elevate the overall experience for your employees and their families.

We believe effective population health management occurs when organizations:



Know

their populations' health and can predict what will happen



Engage

employees, their families and the rest of the care team when needed, so that everyone can act at the right time and place



Manage

outcomes to improve health and care

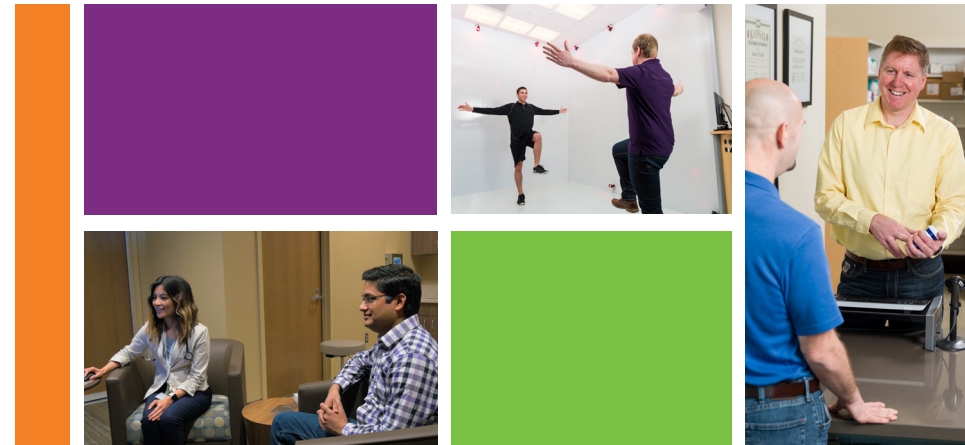


OUR SERVICES

We provide a comprehensive suite of services powered by our electronic health record (EHR) and data and insights platforms, enabling highly coordinated and connected care for your workforce.

Services, powered by Cerner solutions

We provide on-site, health and engagement, and administration services designed to help close gaps in care by identifying employees who have higher health care spend and engaging them in well-being programs.



On-site and near-site health services

Health center

Customized and built for your workplace, the health center offers a wide range of services, such as primary care, urgent care, occupational health, behavioral health, nutritional counseling and chiropractic care. Our design is centered around the person — with the provider and services coming to them. For example, we have replaced traditional waiting rooms with private care suites.



Musculoskeletal health

An on-site, certified athletic trainer provides motion capture screenings and assessments, conducts mobility classes and prescribes exercise programs to proactively address musculoskeletal needs. A 3D markerless motion capture technology system provides insight into a range of muscular imbalances, motion limitations and asymmetrical movements.



Pharmacy

Whether independent from or integrated with your health center, our pharmacy is designed to help reduce prescription drug costs. Convenient access to affordable prescriptions and over-the-counter medications supports improved medication adherence and productivity.



Health and engagement services

Population health and wellness consulting

We support a strategic approach to health and well-being by providing tools to design, implement and manage a wellness program. Further, our expert consultants can take the lead in defining a specific health management strategy for your organization. We can handle everything from creating a strategic plan and placemat to documenting results to managing communications and providing dietitians and trainers.



Care coordination

Whether in person or virtual from our Care Coordination Service Center, your employees and members will benefit from our team of Cerner care coordinators who provide services designed to enhance care coordination and reduce duplicative or unnecessary medical services. We help with a range of needs, from preventive lifestyle coaching to helping those at risk or living with chronic conditions better manage their health.



Administration services

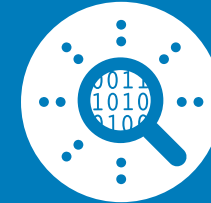
Benefits administration

We manage your consumer-driven health plan accounts, such as flexible spending, health reimbursement and health savings. You can tailor a plan to your organization with flexible pricing options, including direct contracts and reference-based pricing, or access more than 140 traditional regional and national networks.

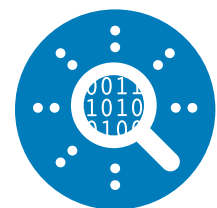


Analytic services

We connect and analyze data about your population, including claims and health care provider information, to help identify areas of risk and advise you on effective programs you can implement to target specific areas.



**KNOW, EMPOWER,
MANAGE AND MONITOR**



KNOW YOUR POPULATION

Gain a complete picture with data aggregation

- Do people in your population have unmanaged or undiagnosed chronic conditions?
- Who is at risk for health problems?
- What factors are driving health plan expenditures?
- What health promotion programs should you implement?
- Are your initiatives making a difference?

Connect your data

We can help you uncover answers to these questions with *HealthIntent*®, our data and insights platform. It enables us to connect clinical and claims data; wellness, lab and biometric data; EHR data; and more. Its architecture not only aggregates the data but also reconciles it to create a comprehensive view of your workforce.



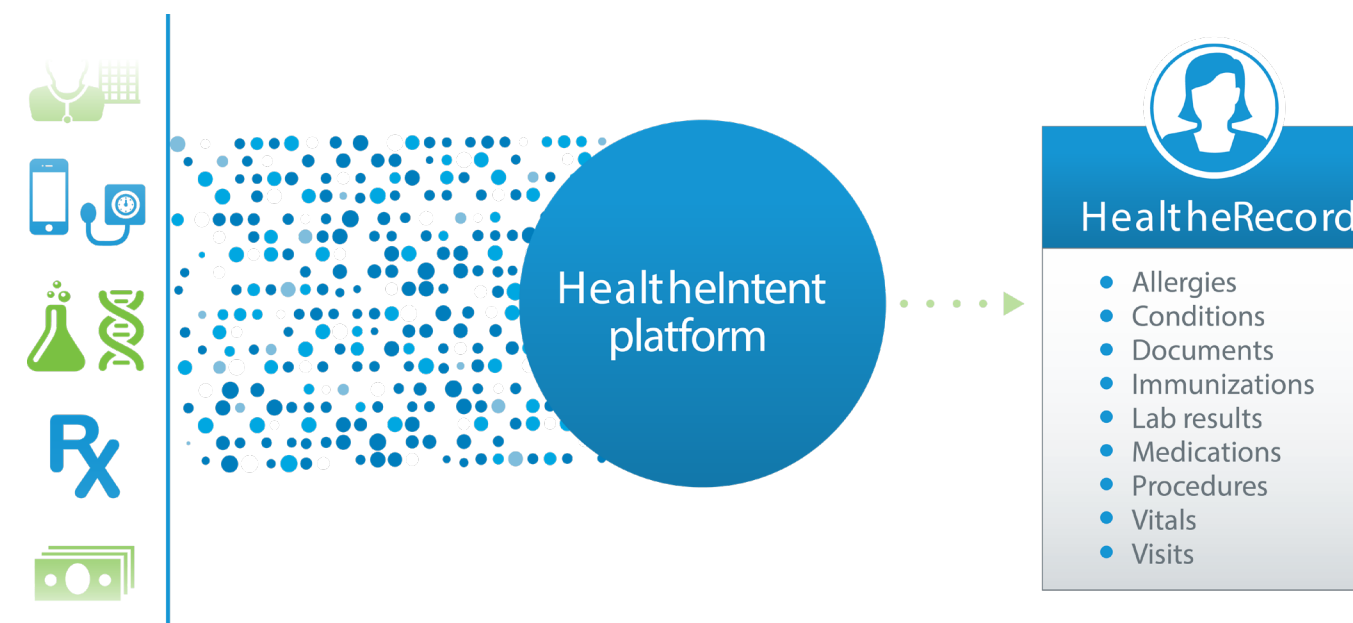
Analytic insights

Once the data is connected, our analytics solution displays the data in an easy-to-view format and helps turn data into insights. For example, you can gain insight into the top conditions driving your health care spend. This can help you make more informed decisions on where to invest.

A longitudinal record

Not only does connecting data help at the aggregate level, but at the individual level as well.

A comprehensive health record is created for each person, providing the entire care team a complete picture of an individual's health to help identify and close gaps in care.



EMPOWER PERSONALIZED ENGAGEMENT

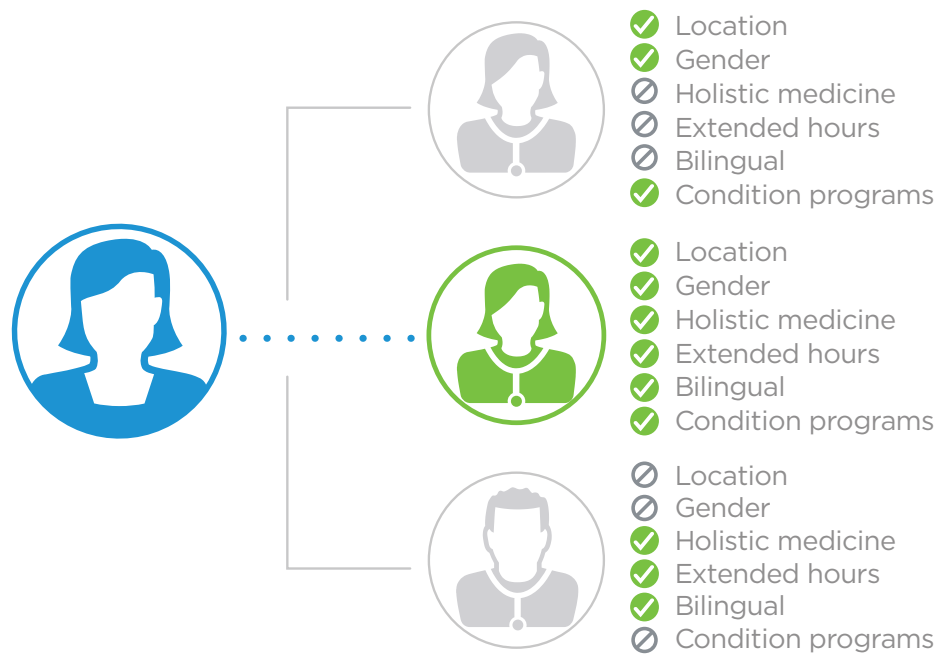
Engage individuals in their health

People's health and level of engagement vary throughout their lifetimes. Studies show people who are more involved in their health achieve better outcomes, incur lower costs and are happier and more productive.⁶ Our engagement solutions and services are designed to empower your employees to act.

Health navigation

We assign each person a health navigator who develops an annual engagement plan that includes appropriate screenings, education and preventive activities. The health navigator also works to eliminate any obstacles to access or receive necessary treatment.

Health navigators connect each person with a primary care physician, whether in your on-site health center or in the community, through our physician matching service. The algorithms for this service match people to physicians based on compatibility, proximity, medical philosophy, condition-based education programs and amenities.



Service: health navigation
Source: ⁶ http://www.healthaffairs.org/healthpolicybriefs/brief.php?brief_id=86



ROBUST MARKETING PLANS

Educate employees on the benefits of participating in your well-being program and promote the value of your on-site health center and pharmacy using our marketing services. We provide a range of options from customizable templates to a complete marketing and communications plan tailored to your organization using customer relationship management (CRM) solutions.

PERSONALIZED COMMUNICATIONS

Each person has unique needs and engages differently in his or her health and care — from those who require incentives and instructions to those who are proactive. Using the information we know about your population, our marketing experts help tailor communications to your workforce to encourage engagement.

We use CRM solutions, integrated with our *HealthIntent* solutions, to automate communications, build personalized campaigns and increase employee engagement.

Service: member marketing



Cerner's personalized engagement approach helped our most disengaged employees succeed in myHealth Rewards — many for the first time ever.

Allison Hess
Vice President Health Steele Institute for Innovation

Geisinger



*Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.



Wellness and Health Promotion for Health Appraisals and Self-Management Tools

Health and wellness portal

Employees can easily stay connected with their health and well-being goals using *Cerner Wellness*SM, which is designed to encourage sustainable and health behavioral change. *Cerner Wellness* provides visibility to potential health risks obtained from an individual's biometric screening and comprehensive wellness assessment results. Our health and well-being capabilities deliver unique experiences, such as opportunities to join connected communities, health coaching, well-being campaigns and educational resources.

Participants have a choice in how they invest in their health and wellness, which is critical for fostering engagement. *Cerner Wellness* connects with more than 200 popular personal health applications and devices that track an individual's cardio, steps and weight data. Employees can self-report and upload physical and wellness activity data from their personal connected device or application.

Key features of *Cerner Wellness*

- NCQA-certified wellness assessment with risk reporting
- Biometric screening results
- Suggested goals and activities based on identified risk(s)
- Education and learning modules
- Health trackers using data from connected apps and devices
- To-do list to track progress to goal
- Campaigns and incentives
- On-the-go access with *Healthy Path*TM mobile app
- 24/7 customer support

Health plan benefits portal and services

Our benefits administration service, Cerner HealthPlan Services, helps make it easy for your employees to manage their health benefits. We offer integration between multiple benefit offerings, including medical, dental, flexible spending and wellness programming. With everything available online, employees can easily view claims status and review an explanation of benefits, balances and wellness points.

When questions do arise, your employees can benefit from our responsive support with a trained professional who is ready and waiting to help answer their questions.

Key benefits for employees

- Simplicity in managing benefits
- Timely reimbursements
- Responsive support
- 24/7 online access to claims information

Well-being integration

Through integration with *Cerner Wellness* and other portals, employees can track activities and incentives earned within your well-being program. The integration with multiple portals allows wellness program incentives via premium reductions or points — or both — to flow seamlessly.

Service: benefits administration

*Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.

99.9%

of claims paid within 30 days¹

99.5%

financial accuracy²

97%

member services courtesy/professionalism satisfaction³

99.1%

member services overall provider satisfaction⁴

¹out of 405,153 claims processed in 2018 using Cerner HealthPlan Services

²of 405,153 claims processed in 2018 using Cerner HealthPlan Services

³out of 2,896 member survey respondents in 2018 using Cerner HealthPlan Services

⁴out of 22,453 survey respondents in 2018 using Cerner HealthPlan Services

“

Cerner HealthPlan Services is easy to work with and continually exceeds our expectations. They are always quick to respond, creative in their approach and always willing to find a way to meet our needs.

Heather Swearingen
System Director, Business Development



”

Solution: Cerner Wellness

MANAGE OUTCOMES



Net Promoter Score 92.81*

Service: on-site health center

* NPS score for Cerner on-site health centers in 2018

Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.

Manage outcomes with a connected health care team

To manage the health of your workforce, our health care teams use the same data collected by *HealthIntent* to help identify who has unaddressed health needs to help them better manage their health.

On-site health center

The on-site health center is designed to help minimize lost productivity when people need health and care services during the work day. Our centers are built with the individual in mind, which makes it convenient for people to get the support they need to manage their health.

Different by design

Our health centers offer a no-wait model where patients can check in and go directly to a care suite to see their provider. Our private, comfortable care suites emphasize consultation and privacy between the individual and their provider.

An overarching goal of the Lenexa Fire Department is to be the employer of choice in the region. Our LiveWell wellness program and on-site health center are some of the elements that help us attract and retain great talent.



Lonny Owens
Fire Chief

With an on-site health center, people are more likely to take advantage of the programs and services related to their condition. Your employees can meet with members of their care team without driving across town, arranging coverage for their time away and using personal time off.

“

I think Toyota is doing an outstanding job offering this benefit to the employees. Having the health center on-site is a big plus for an employee. It helps me stay productive, healthy and on top of my work.

Eric Hart
Employee at Toyota Industrial Equipment

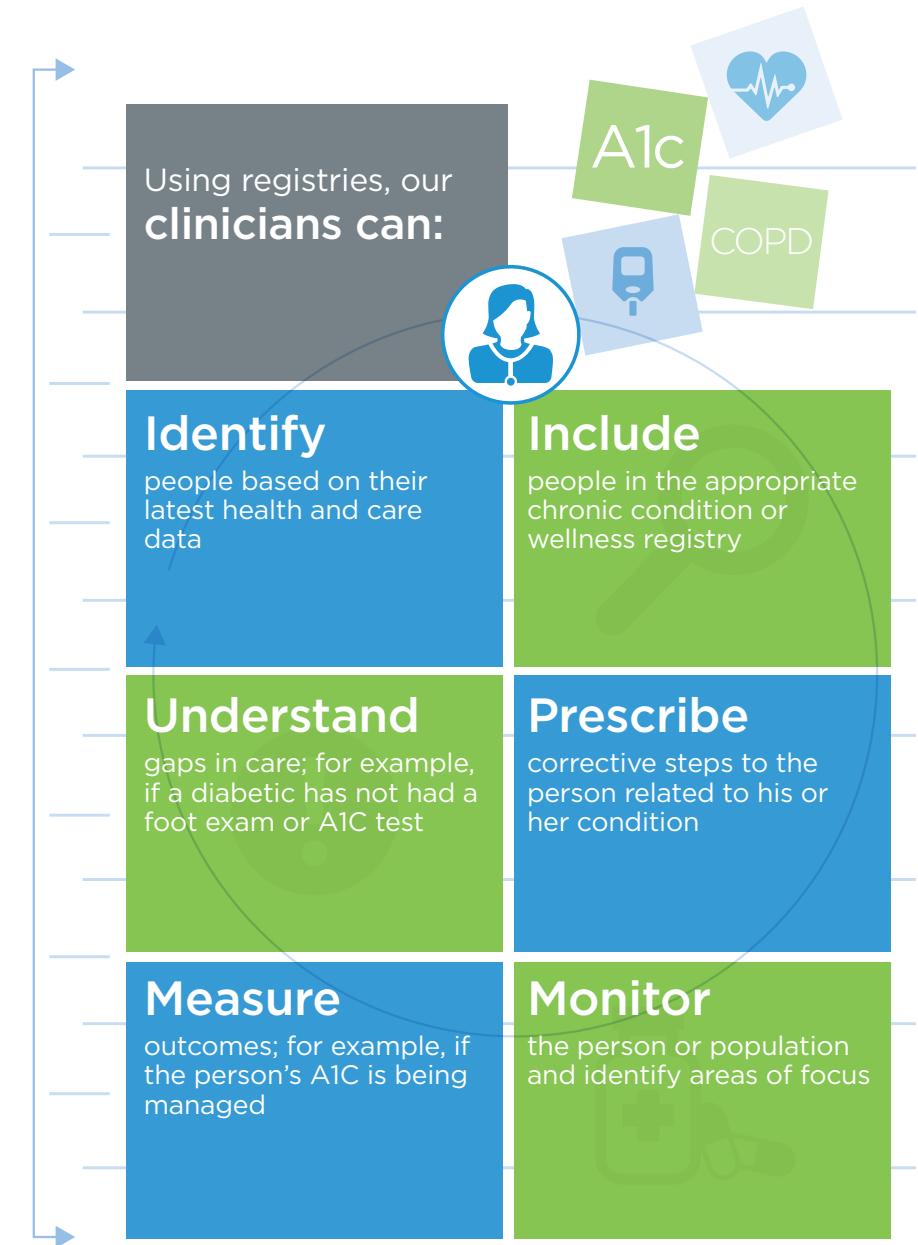


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Based on collected data, our registries solution assigns people to an appropriate chronic condition or wellness registry. Using the registries solution enables the on-site health center clinicians to make preventative recommendations related to people's conditions, measure and monitor the progress of each person and the entire population, and determine what other steps to take.

As an example, our health center clinicians can review the list of people who have diabetes and identify who has not had an annual foot exam and encourage them to schedule one. The clinicians can monitor not only whether each person completed a foot exam, but the completion rate for the entire population.

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Connected health care services

Our health center concept follows a patient-centered medical home model to enable a team-based, coordinated care approach focused on wellness to reduce chronic disease and help employees be more proactive with their health.

Our model offers a range of services that can be included in your on-site health center.



On-site pharmacy

The on-site pharmacist is an integral part of the care team who conducts consultations, oversees medication management and helps promote medication adherence. An on-site pharmacy makes it convenient and easy for your members to get their prescriptions at a lower cost.

Virtual access to care

When personal visits aren't possible or convenient, employees can still connect with their health care team. With our patient portal, employees can message their provider or have a virtual visit via video capabilities.

Service: on-site pharmacy



Care coordination services

A multi-disciplinary team, including registered nurses, health navigators, behavioral health specialists and pharmacists, works together to coordinate across a person's care plan. Our care coordination team uses our technology platform to proactively identify, coordinate and facilitate health services for members across the continuum. Serving as a key component of a person's care team, our care coordinators use the technology platform to communicate and collaborate with each other. Based on the needs of your organization, we provide a variety of services:

Outreach coordination to individuals who might benefit from care coordination services to close gaps in care

Concierge services to answer member questions related to their health plan coverage

Navigation services to match members' to health care providers and resources

Health coaching to help members set goals and adhere to their care plan using motivational interviewing to understand their readiness to change, motivations and barriers

Condition management to empower those living with chronic conditions to better manage their health

Complex care management to help people living with complex, higher-cost medical conditions

Pharmacy medication management to facilitate proper usage of medications and improve adherence



Service: care coordination



“

My health coach has provided me with great advice, tips and wisdom to help me on my journey. I continue to meet my running goals, increase my endurance and add more miles. At 47, I feel better and stronger than I have in years!



Stephen Cameron
Employee at Automation Direct

”

*Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.



Musculoskeletal health services

For members experiencing musculoskeletal health issues, we help identify the source and recommend corrective actions to address the root cause of the problem. For other members, we proactively assess potential problem areas to help prevent symptoms from developing. A multi-movement, total-body motion capture assessment provides insight into a range of results, including movement asymmetries, range of motion limitations and motor compensations. Exercises and treatments are delivered to address each individual's unique needs.

The portable technology system can be set up at any location for your employees' convenience, making it easy for members to take advantage. Participation can help you and members reduce musculoskeletal health care costs through avoiding unnecessary procedures, medications and therapies.

Key program features:

- 20-minute 3D markerless motion capture analysis
- Athletic trainer consults
- Personalized corrective exercise plans
- Trainer-led corrective exercise classes
- Member portal



Pinpoints high, medium and low areas of risk



MONITOR CLINICAL, FINANCIAL AND EXPERIENTIAL RESULTS

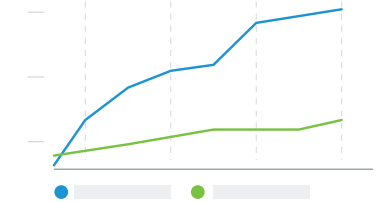
Population health management is a journey — the more access you have to reporting and results, the more effective your health and well-being offerings.

Our technology enables you to monitor the performance of multiple health and well-being initiatives in near real time. Using the data collected from all available sources, we provide you with transparency into the health of your population across your health and benefit partners. This transparency enables your team to make educated investment decisions and monitor their impact.

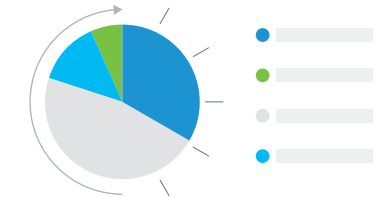
Cerner Analytic Services provide insight into specific areas of your population, which can help you build targeted programs. We use the data to provide you with strategic recommendations designed to elevate your population health management strategy.

Sample discoveries

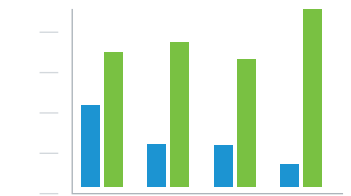
How much are your nonactive wellness participants costing you, compared to your active participants?



What are your population's top health conditions and associated costs?



How much less are your employees spending when using the on-site health center vs. an outside provider?





CLIENT ACHIEVEMENTS AND LIVING THE JOURNEY

CLIENT ACHIEVEMENTS

Client profile

- Client since 2014
- Lenexa, Kansas
- 650 eligible members

Background

In 2014, City of Lenexa made the decision to revamp its workforce health strategy and selected Cerner to help transform the Lenexa LiveWell program.

To better understand the health of its workforce, City of Lenexa used Cerner's Health Performance Reporting services to perform a health-risk analysis. Wellness data obtained from personal health assessments, labs and biometrics screenings, and clinical and utilization data from its Cerner on-site health center was aggregated to identify City of Lenexa's top three health-risk categories across its workforce.



77% OF PARTICIPATING EMPLOYEES IMPROVE OR MAINTAIN HEALTH STATUS

Approach

City of Lenexa leveraged behavior strategies to reduce condition risks and excess costs for eligible members, including evidence-based health coaching within the health center and promotion of primary health services. A member and provider incentive plan was used, consisting of:

- Up to 1,000 points for prizes for members for nutrition and fitness tracking, lunch and learn attendance and workshop completion
- Up to a 50% reduction on health care premiums for members for completion of a personal health assessment (PHA), labs and biometrics screening and a health coaching visit
- Monetary incentives for health center providers meeting clinical quality metrics

Results

Know



Top three risks

identified as obesity (37%), high cholesterol (25%) and high blood pressure (13%)

Engage



98%

participated in a health coaching visit

Manage



\$1.29 return

for every \$1 spent across direct and indirect costs

*Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.

Client profile

- Client since 2012
- Hanover, Maryland

- Two hotels, casino and concert area
- 3,000+ employees

Background

In June 2012, Live! Casino and Hotel opened an on-site health and wellness center operated by Cerner to help reduce health care costs and create a unique recruiting and retention benefit. Upon opening, the center provided urgent care services at no cost to its employees and their dependents two years and older. In 2016, Live! added occupational health to its scope of services to treat work-related injuries to help reduce workers' compensation costs.

Prior to adding occupational health services, Live! was experiencing high costs due to treatment of work-related injuries, costing more than \$300,000 annually.



ON-SITE HEALTH CENTER LEADS TO SAVING 35% OF WORKERS' COMPENSATION MEDICAL COSTS

Approach

Cerner proposed including treatment of work-related injuries as part of the services offered within the health center instead of outsourcing those cases to other health care facilities. Providing treatment of injuries within the health center would enable immediate assessment, treatment and patient education regarding employees' injuries as well as continuity of care.

Live! supervisors and risk managers were encouraged to refer employees with work-related injuries to the health center. Health center providers helped encourage participation by developing relationships with community providers to help with expedited referrals for diagnostic studies and, on rare occasions, specialty services. A medical case management program was implemented within the health center to track appropriate medical follow-up, including working with Live! risk managers to authorize modified duty assignments for employees. Providers also directly interacted with Live! risk managers and claims adjusters handling workers' compensation claims.

Results

Know



95% of injuries

evaluated and treated in the health center fell into the categories of simple laceration, contusion and abrasion; strains and sprains, identifying the biggest issues to address

Engage



35% savings

of workers' compensation medical costs from adding occupational health services to treat work-related injuries

Manage



Medical costs

for work-related injuries per year decreased from \$366,294 in 2016 to \$236,851 in 2018

*Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.

Client profile

- Client since 2014
- Asheville, North Carolina
- 763-bed main hospital; six hospitals total
- 15,000+ health plan members
- Not-for-profit independent community hospital system
- Workforce health services and solutions
 - *Cerner Wellness*
 - Population health and wellness consulting

Background

Mission Health has built a culture of well-being for its employees by providing avenues to live healthier lifestyles. Key components of its culture include support from executive leadership, an emphasis on steps tracking through device integration and aligning with the health system's overall mission to be well, get well and stay well.



40% OF MISSION HEALTH EMPLOYEES WHO AVERAGE AT LEAST 5,000 STEPS DAILY FOR TWO YEARS ATTAIN OR MAINTAIN ZERO HIGH RISKS IN HEALTH ENGAGEMENT PROGRAM

Approach

In 2014, Mission selected Cerner to provide a health and wellness portal to engage employees, replacing its previous system. The solution enables employees to easily access their wellness information, complete a PHA, view labs and biometrics information, synchronize their pedometers to track steps activity and participate in challenges. To help achieve its health and well-being goals, Mission collaborated with the Cerner population health and wellness consulting team to create a comprehensive strategy and have continual discussion on opportunities to advance its employees on their health and well-being journeys.

Results

Know



Top risks

identified as moderate-to-high blood pressure (66%) and moderate-to-high BMI (71%)

Engage



21% increase

in employee participation since launching

Manage



73% of members

who participated in the challenge both years increased their daily average steps

*Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.

Client profile

- Client since 2011
- Fort Atkinson, Wisconsin
- 49-bed hospital, serving an eight-community area
- Workforce health services and solutions
 - *Cerner Wellness*
 - Population health and wellness consulting

Background

Fort HealthCare collaborated with Cerner in 2011 to address and improve the health risks associated with the eight-community area of Jefferson County, Wisconsin, which it serves. Chronic conditions, such as hypertension, obesity, hyperlipidemia, back pain, asthma, diabetes and depression, are at the forefront of top health risks in the community, including Fort's own employees. Fort and Cerner set out to first focus on improving the health of Fort's workforce and decreasing associated health care costs through implementation of an incentive-based employee wellness program.



FORT HEALTHCARE IMPROVES HEALTH OF EMPLOYEES AND EXPERIENCES ANNUAL PREMIUM DECREASES

Approach

From 2014 to 2018, Fort HealthCare had 750 to 780 employees eligible for the wellness program, with a 60% participation rate. Of employees who participated, 43% were 50 or older. Through aggregate labs and biometric data, Fort identified high risks among its employee population, which aligns with the risks identified in the community. In collaboration with Cerner, Fort designed a wellness program that included intervention strategies to address these risks, including direct care and treatment, lifestyle and nutrition programs, medication adherence initiatives and targeted communications to employees.

Results

Know



Top risks

identified as hypertension, obesity, hyperlipidemia, back pain, asthma, diabetes and depression

Engage



84% improved or maintained their BMI

Manage



Annual decrease

in employee health insurance premiums since 2016, with a 5% decrease in 2016, 6% in 2017 and 7% in 2018

*Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.



Baxter Regional Medical Center

77% PLAN PARTICIPATION AIDED BY OUTCOME-BASED INCENTIVES

Approach

In an effort to expand the Baxter Regional Medical Center (BRMC) wellness program to include all aspects of well-being, the Cerner team recommended a three-year strategic road map designed to build alignment and advance results. In 2015, BRMC worked to gain a deeper understanding of its population's health through aggregation of wellness data.

BRMC's success centers around its incentive design. BRMC started with incentives tied to verified data, such as blood pressure, negative tobacco use, BMI, cholesterol and fasting blood sugar. The practice of using outcome-based incentives is unique, as most employers incent on the completion of the personal health assessment and biometric screening. Using the Cerner technology and the BRMC outcome-based incentive design, member participation improved from 50% in 2011 to 77% in 2016.

Results

Know



Top three risks

identified as obesity (73%), hyperlipidemia (67%) and hypertension (66%)

Engage



77% employee

participation in the outcome-based incentive program

Manage



21% reduction

in the number of member with high-risk factors

*Client outcomes were achieved in respective settings and are not representative of benefits realized by all clients due to many variables, including solutions scope, client capabilities and business and implementation strategies.



LIVING THE JOURNEY WITH OUR OWN WORKFORCE

At Cerner, we use our population health management approach, *Healthe™* at Cerner, for our 29,000+ associates and their families. You could say we were our own first client. Since our move to a self-insured employer, we have achieved considerable results at both the individual and company levels.



4% average annual premium increase from 2010-2018

compared to the national average increase of 4.8-6.5%



\$28M in productivity savings

from 291,000+ Healthe Clinic visits from 2006-2017



In 2017, the Healthe Pharmacy had a 70% lower cost-per-day supply

than the average community pharmacy and a 6% higher generic dispensing rate.



In 2017, associates using the Healthe Clinics had a 16% lower PMPM

than those associates using community providers in Kansas City.

Seven-time winner

Kansas City Business Journal award for Kansas City's Healthiest Employer



Nine-time winner

National Business Group on Health Employers for Healthy Lifestyles award



#26

Healthiest Workplace in America

Healthiest Employers LLC, 2017

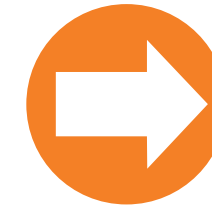


ABOUT CERNER

For 40 years, we've worked at the intersection of health care and information technology to connect people and systems around the world. We use the latest technology to create solutions that let communities and people engage in their own health. Whether they are supporting the clinical, financial or operational areas of a hospital or health system, our tools are designed to work for today and think for tomorrow.

We support our clients by surfacing data that enables them to make informed decisions for better management of operations, while arming their clinicians with the information they need to provide smarter care and empowering them to know, manage and engage with the people they serve. All to disrupt the industry and transform the way health care is delivered.

It's our mission to relentlessly seek breakthrough innovation that will shape health care of tomorrow. And we believe that what we do doesn't just impact health care — it impacts the world. It's why, more than ever, health care is too important to stay the same.



START YOUR JOURNEY WITH US

More than **150 employers** have trusted us to manage the health of their populations.

We are always finding new and innovative ways to deliver value to our clients. We have achieved desired results for our own employees and their families.

We want to do the same for yours.

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