

# Benefitfocus®

## Making the right connections for you to protect what's important.

With our industry-leading, AI-powered platform, Benefitfocus makes it easier for people to access trusted benefit products at every stage of life.



## We're here for

# 25<sub>M+</sub>

consumers who rely on our platform for benefits.

# 150<sub>K+</sub>

employer clients who choose our solutions and services.

# 50<sub>+</sub>

marquee voluntary and specialty benefit brands who use our platform for distribution.

# 40<sub>+</sub>

leading health plans who operate seamlessly using our technology.



[www.benefitfocus.com](http://www.benefitfocus.com) (843) 849-7476

# Benefitfocus®

Benefitfocus Benefitplace™, our total solution, is designed to help simplify the complex for every consumer, employer, broker, health plan and voluntary supplier.

## Employers

Benefitplace provides a full-service benefits management solution that goes beyond administration and enrollment with data-driven insights and personalized employee communications, enabling employers to combat rising costs and improve employee satisfaction.

## Health Plans

From quoting, enrollment and administration to billing, payments and data exchange, Benefitplace provides a single solution for health plans to increase operational efficiency and gain a competitive edge with brokers, employers and consumers.

## Brokers

Benefitfocus is committed to fostering collaborative, mutually beneficial partnerships with our broker partners. Our combination of powerful technology and thoughtfully-designed services enhances the value brokers bring to support the unique needs of their clients.

## Partners

Whether it's creating an API to connect platforms or offering products through the Benefitplace Benefit Catalog, Benefitfocus gives ecosystem partners access to additional distribution channels including health plans, employers, gig economy workers and direct consumers.



## Leadership Team

### Stephen M. Swad

President and Chief Executive Officer

### Alpana Wegner

Chief Financial Officer

### Annmarie Fini

Executive Vice President, Customer Success

### Ravi Metta

Executive Vice President, Product & Engineering

## Locations

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